

**MOTILAL OSWAL FINANCIAL SERVICES LTD**

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**CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER 2009**

(Amounts in Lacs)

Particulars	Quarter Ended		Half Year Ended		Year Ended
	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	30.09.2009	30.09.2008	30.09.2009	30.09.2008	31.03.2009
1. (a) Income from Operations	15,854	13,216	30,139	26,260	43,401
(b) Other Operating Income	479	602	944	1,323	2,540
2. Expenditure					
a. Operating Cost	4,226	2,822	8,398	5,835	9,705
b. Employees cost	3,596	3,632	6,782	7,760	12,031
c. Depreciation	352	446	688	932	2,027
d. Other expenditure	1,688	1,872	3,208	3,610	6,807
e. Total	9,862	8,772	19,076	18,137	30,570
<b>3. Profit from Operations before Other Income, Interest &amp; Exceptional Items (1-2)</b>	<b>6,471</b>	<b>5,046</b>	<b>12,007</b>	<b>9,446</b>	<b>15,371</b>
4. Other Income	790	(6)	961	332	671
5. Profit before Interest & Exceptional Items (3+4)	7,261	5,040	12,968	9,778	16,042
6. Interest	324	727	574	1,419	1,784
7. Profit after Interest but before Exceptional Items (5-6)	6,937	4,313	12,394	8,359	14,258
8. Exceptional Items - Expense/(Income)	(25)	-	166	-	300
<b>9. Profit / (Loss) from Ordinary Activities before tax (7-8)</b>	<b>6,962</b>	<b>4,313</b>	<b>12,228</b>	<b>8,359</b>	<b>13,958</b>
10. Tax expense	2,094	1,445	3,916	2,699	4,615
11. Net Profit / (Loss) from Ordinary Activities after tax but before minority interests (9-10)	4,868	2,868	8,312	5,660	9,343
12. Share of minority interests in profits	(122)	(157)	(168)	(325)	(383)
<b>13. Net Profit from Ordinary Activities after tax and Minority Interests (11-12)</b>	<b>4,746</b>	<b>2,711</b>	<b>8,144</b>	<b>5,335</b>	<b>8,960</b>
14. Extraordinary Items - Income/(Expenditure) (net of tax expense)	-	-	-	-	-
15. Net Profit After Extraordinary items & Tax (PAT) (13-14)	4,746	2,711	8,144	5,335	8,960
16. Paid-up equity share capital (Face Value of Re. 1/- Per Share )	1,431	1,420	1,431	1,420	1,420
17. Reserves excluding Revaluation Reserves					77,967
<b>18. Earnings Per Share (EPS)</b>					
a) Basic EPS before Extraordinary items	3.33	1.91	5.72	3.76	6.31
b) Diluted EPS before Extraordinary items	3.33	1.91	5.72	3.75	6.31
c) Basic EPS after Extraordinary items	3.33	1.91	5.72	3.76	6.31
d) Diluted EPS after Extraordinary items	3.33	1.91	5.72	3.75	6.31
19. Dividend Per Share (Face Value Re. 1 each)					0.80
20. Public shareholding					
- Number of shares	43,117,637	42,080,500	43,117,637	42,080,500	42,082,800
- Percentage of shareholding	30.14%	29.63%	30.14%	29.63%	29.63%
21. Promoters and promoter group Shareholding					
a) Pledged/Encumbered					
- Number of shares	17,585,000		17,585,000		17,585,000
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	17.60%		17.60%		17.60%
- Percentage of shares (as a% of the total share capital of the company)	12.29%		12.29%		12.38%
b) Non-encumbered					
- Number of shares	82,349,704		82,349,704		82,352,200
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	82.40%		82.40%		82.40%
- Percentage of shares (as a % of the total share capital of the company)	57.57%		57.57%		57.99%

Notes: -

- The above results were reviewed by the Audit Committee and taken on record by the Board of Directors of the Company at its Meeting held on Wednesday, 14th October, 2009. The results for the quarter & half year ended 30th September, 2009 have been reviewed by the Statutory Auditors of the Company in accordance with the Standard on Review Engagement (SRE) 2400, Engagements to Review Financial Statements issued by the Institute of Chartered Accountants of India.
- The consolidated results of the Company include the results of the subsidiaries – Motilal Oswal Securities Limited (99.95%), Motilal Oswal Investment Advisors Private Limited (81.25%), Motilal Oswal Private Equity Advisors Private Limited (85%), Motilal Oswal Commodities Broker Private Limited (97.55%), Motilal Oswal Capital Markets Private Limited (100%), Antop Traders Private Limited (100%), Motilal Oswal Insurance Brokers Private Limited (99%) and Motilal Oswal Asset Management Company Limited (60%)
- Pursuant to the approval of the members obtained at the 4th Annual General Meeting of the Company held on 1st August, 2009, a Committee of the Board of Directors of the Company at its Meeting held on 14th August, 2009, has allotted 9,89,066 equity shares of the face value of Re.1 each at the rate of Rs. 138.74 per share to certain employees of Motilal Oswal Investment Advisors Private Limited (MOIAPL), a subsidiary of the Company, in discharge of the purchase consideration for acquisition of 62,500 equity shares of Rs. 10 each of MOIAPL acquired by the Company from them.
- During the current quarter 'ESOP Committee' of the Board of Directors of the Company at its meetings held has allotted 43,275 Equity Shares of the face value of Re. 1 each fully paid-up to the Employees on exercise of the Stock Options granted in accordance with the provisions of the 'Motilal Oswal Financial Services Limited - Employees' Stock option Scheme - III.
- Effective this quarter ended Sep-09, the Company has changed the accounting of derivative transactions related to arbitrage business from scrip-basis to portfolio-basis. The transactions of cash segment are valued on weighted average basis against first-in-first-out followed earlier till last quarter. Pursuant to above change, profit after tax for the quarter & six month ended 30th September 2009 has increased by Rs.710.78 Lacs.
- During the current quarter, the Company, jointly with its subsidiary Motilal Oswal Securities Ltd, has acquired an office building at Prabhadevi in Mumbai for a consideration of Rs.164.58 Crores.
- The previous financial quarter/half -year / year figures have been regrouped/rearranged wherever necessary to make them comparable.

	Opening balance	Additions	Disposal	Closing balance
Number of complaints	NIL	9	9	NIL

9) As per Clause 41 of the Listing Agreement, the standalone results will be available on the Company's website www.motilaloswal.com.

**CONSOLIDATED UNAUDITED SEGMENT RESULTS FOR QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER 2009**

(Amounts in Lacs)

Particulars	Quarter Ended		Half Year Ended		Year Ended
	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	30.09.2009	30.09.2008	30.09.2009	30.09.2008	31.03.2009
<b>1. Segment Revenue</b>					
(a) Equity Broking & Other related activities	13,296	10,225	25,526	20,862	35,175
(b) Financing & Other activities	1,460	1,918	2,867	3,276	6,087
(c) Investment Banking	1,523	1,653	2,486	3,478	4,523
(d) Unallocated	992	361	1,501	937	2,134
<b>Total</b>	<b>17,271</b>	<b>14,157</b>	<b>32,380</b>	<b>28,553</b>	<b>47,919</b>
Less: Inter Segment Revenue	148	345	336	638	1,306
<b>Income From Operations, Other Operating income &amp; Other Income</b>	<b>17,123</b>	<b>13,812</b>	<b>32,044</b>	<b>27,915</b>	<b>46,612</b>
<b>2. Segment Results Profit / (Loss) before tax and interest from Each segment)</b>					
(a) Equity Broking & Other related activities	4,371	2,314	8,292	4,653	7,463
(b) Financing & Other activities	1,224	1,416	2,475	2,372	4,965
(c) Investment Banking	978	861	1,335	1,744	2,044
(d) Unallocated	543	88	662	392	881
<b>Total</b>	<b>7,116</b>	<b>4,679</b>	<b>12,764</b>	<b>9,161</b>	<b>15,353</b>
Less: (i) Interest	179	366	370	802	1,095
(ii) Other Un-allocable Expenditure net off					
(iii) Un-allocable income					
<b>Profit/(Loss ) from Ordinary Activities before Exceptional Items &amp; Tax</b>	<b>6,937</b>	<b>4,313</b>	<b>12,394</b>	<b>8,359</b>	<b>14,258</b>
<b>3. Capital Employed</b>					
<b>(Segment assets – Segment Liabilities)</b>					
(a) Equity Broking & Other related activities	32,228	29,756	32,228	29,756	31,612
(b) Financing & Other activities	47,623	43,103	47,623	43,103	44,652
(c) Investment Banking	1,889	2,076	1,889	2,076	2,277
(d) Unallocated	6,974	2,828	6,974	2,828	1,250
<b>Total</b>	<b>88,714</b>	<b>77,763</b>	<b>88,714</b>	<b>77,763</b>	<b>79,791</b>

**Notes:**

1. The above Segment information is presented on the basis of the unaudited consolidated financial statements. The company's operations predominantly relate to equity broking and other related activities, financing and other activities, investment banking, commodities broking & venture capital advisory. In accordance with Accounting Standard -17 on segment reporting and Company (Accounting Standards) Rules,2006, the Company has equity broking and other related activities, financing and other activities & investment banking as reportable segments. The balance is shown as unallocated items.

2.The previous financial quarter/half -year / year figures have been regrouped/rearranged wherever necessary to make them comparable.

On behalf of the Board of Directors

Motilal Oswal Financial Services Limited

Motilal Oswal  
Chairman & Managing Director

Mumbai, 14th October, 2009  
investors@motilaloswal.com.