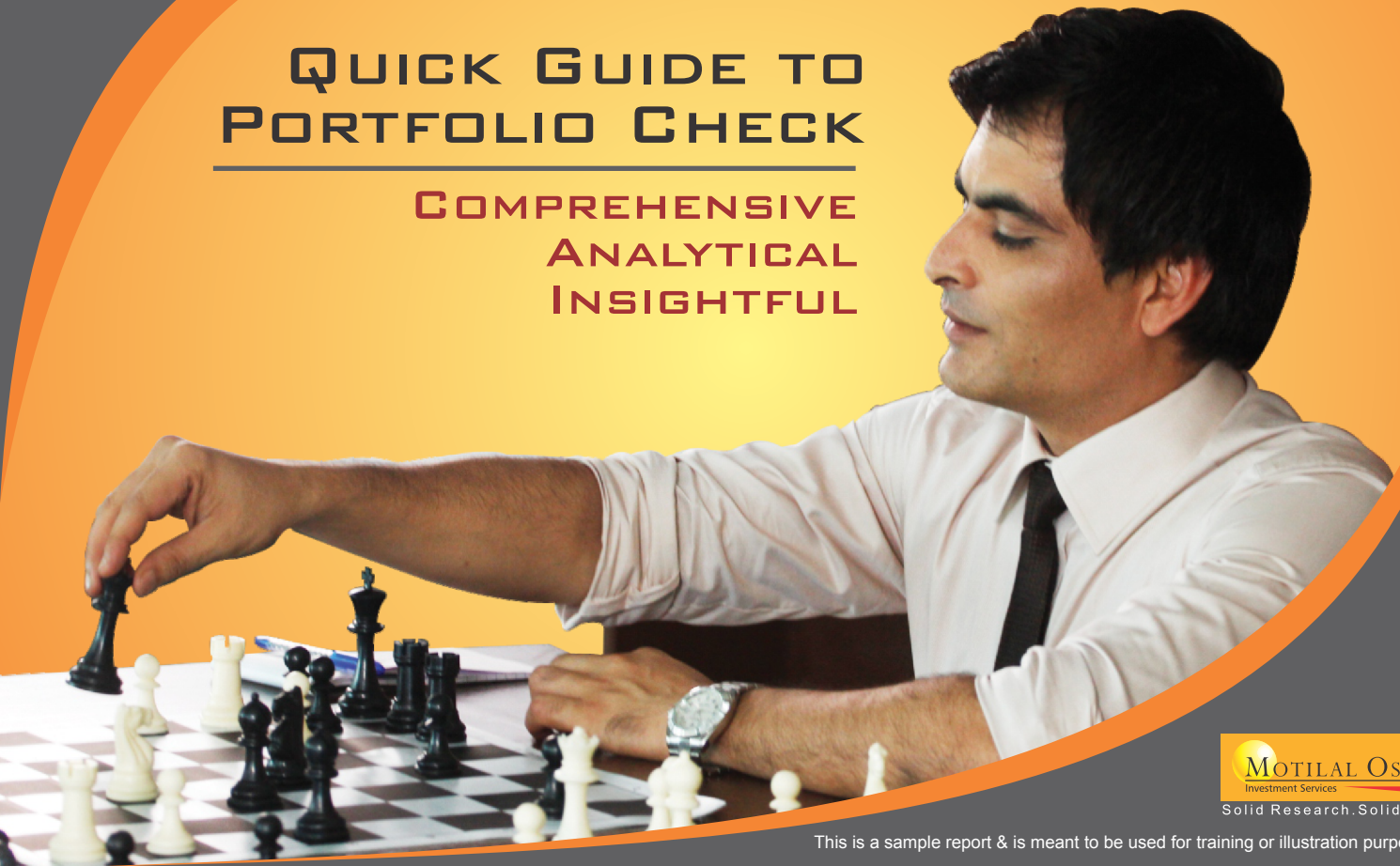


# QUICK GUIDE TO PORTFOLIO CHECK

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COMPREHENSIVE  
ANALYTICAL  
INSIGHTFUL



# Quick Guide to Portfolio Check

1

## PAGE SUMMARY

The page highlights your investments across segments

## KEY FEATURES

- Current valuation & analysis across asset classes
- Comparison with benchmark index BSE 200 over past 6 months
- Holdings segmented by sector allocation & capitalization

## ACTIONABLE

- Identify underperforming assets
- Realign portfolio to increase presence of top gainers and reduction of top losers
- Identify trend in portfolio performance by comparing with benchmark
- Identify scrip concentration by sectors, capitalization and top holdings

### Portfolio Snapshot

### Equity Overview

### MF Overview

### Detail Portfolio & Advice

### Proposed

### Model

### MF Existing

### MF Model

| Asset Type    | Principal Invested | Market Value | % Gain/Loss   | % of portfolio |
|---------------|--------------------|--------------|---------------|----------------|
| Direct Equity | 4.04               | 3.56         | 11.93 ▼       | 58.63          |
| Mutual Fund   | 2.40               | 2.51         | 4.49 ▲        | 41.37          |
| PMS           | 0.00               | 0.00         | 0.00          | 0.00           |
| <b>Total</b>  | <b>6.44</b>        | <b>6.06</b>  | <b>5.81 ▼</b> | <b>100.00</b>  |

Values since inception of portfolio or 31 Mar 2008 whichever is later, updated as on 14 Jan 2014.  
All values are in lakhs, unless otherwise mentioned.



### Portfolio Snapshot

### Equity Overview

### MF Overview

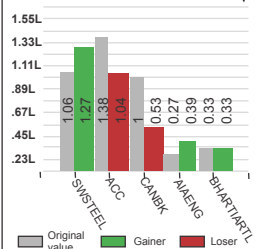
### Detail Portfolio & Advice

### Proposed

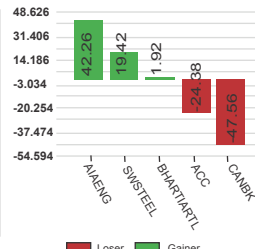
### Model

### MF Existing

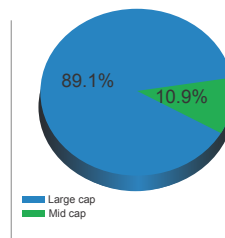
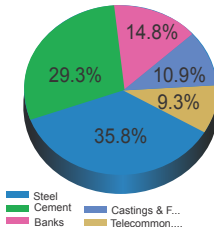
### MF Model



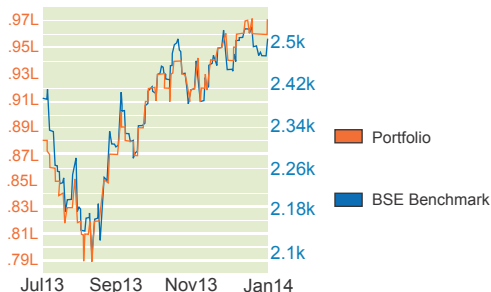
**Top 5 Stocks in your portfolio**  
By Market value of holdings updated as 14 Jan 2014 as 'Others'



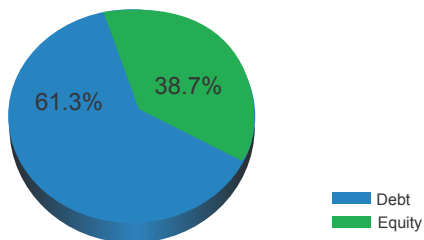
**Top 3 Gainers / Losers (%)**  
in your portfolio



Portfolio Snapshot   Equity Overview   **MF Overview**   Detail Portfolio & Advice   Proposed   Model   MF Existing   MF Model

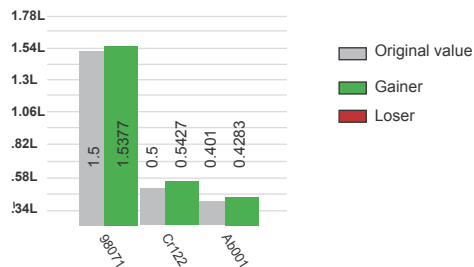


**Mutual Fund - Equity vs. BSE 200**  
Data from 19 Jul 2013 to 14 Jan 2014

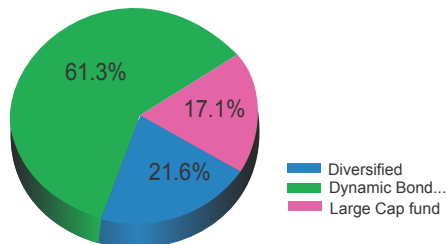


**By Asset allocation**  
Bonds & ETFs are clubbed as 'Others'

Disclaimers and copyright as mentioned at the end of this report.



**Top 3 Schemes**  
By Market value as on 14 Jan 2014



**Category split**  
Split as on 14 Jan 2014

## PAGE SUMMARY

The page highlights your investments across segments

## KEY FEATURES

- Comparison of Mutual Fund equity with benchmark index BSE 200 over past 6 months
- Holdings segmented by MF categorization & asset allocation

## ACTIONABLE

- Realign portfolio to increase presence of top gainers and reduction of top losers
- Identify trend in portfolio performance by comparing with benchmark
- Identify schemes by top holdings

# Quick Guide to Portfolio Check

| Portfolio Snapshot   Equity Overview   MF Overview <b>Detail Portfolio &amp; Advice</b> Proposed   Model   MF Existing   MF Model  |   |                          |                 |                 |                    |                         |                   |           |             |            |                          |
|--|---|--------------------------|-----------------|-----------------|--------------------|-------------------------|-------------------|-----------|-------------|------------|--------------------------|
| <p>Details of your existing Equity Portfolio with Motilal Oswal Expert analysis.<br/>           Note: * Stock Allocation is calculated based on portfolio value considered for restructuring i.e. excluding Bonds &amp; MOFSL stock.<br/>           ETFs are being shown as part of the equity portfolio in this report.</p> <p>Data sorted on MOSL View &amp; Market Value.</p> <div> <span><b>B</b></span> Buy   <span><b>S</b></span> Sell   <span><b>NV</b></span> No View   <span><b>UR</b></span> Under Review   <span><b>NE</b></span> Neutral         </div> |   |                          |                 |                 |                    |                         |                   |           |             |            |                          |
| No:  | Stock Name  | Buy / Market Price (Rs.) | Quantity / Cap  | Buy Value (Rs.) | Market Value (Rs.) | Returns Since Inception | Stock Allocation* | MOSL View | Action Type | Action Qty | Actionable Amount In Rs. |
| 1  | ACC LIMITED<br>Sector:Cements                     | 1375<br>1039.75          | 100<br><b>L</b> | 137500          | 103975             | <b>-24.38%</b>          | 29.26%            | <b>B</b>  | REDUCE      | 49         | 50948                    |
| 2  | AIA ENGINEERING LTD<br>Sector:Castings & Forgings | 340<br>483.7             | 80<br><b>M</b>  | 27200           | 38696              | <b>42.26%</b>           | 10.89%            | <b>B</b>  | NO ACTION   | 0          | 0                        |
| 3  | BHARTI AIRTEL LTD<br>Sector:Telecommunications    | 325<br>331.25            | 100<br><b>L</b> | 32500           | 33125              | <b>1.92%</b>            | 9.32%             | <b>B</b>  | ADD MORE    | 35         | 11594                    |
| 4  | CANARA BANK<br>Sector:Banks                       | 501<br>262.7             | 200<br><b>L</b> | 100200          | 52540              | <b>-47.56%</b>          | 14.78%            | <b>NE</b> | REMOVE      | 200        | 52540                    |
| 5  | JSW STEEL LTD<br>Sector:Steel                     | 851<br>1016.25           | 125<br><b>L</b> | 106375          | 127031             | <b>19.42%</b>           | 35.75%            | <b>S</b>  | REMOVE      | 125        | 127031                   |
| Total  |   |                          |                 |                 | 355367             |                         | 100               |           |             |            |                          |

## PAGE SUMMARY

This page presents a detailed view of your equity holdings sorted by percentage of holding, MOSL research view with clear actionable

## KEY FEATURES

- Portfolio analysis at individual scrip level
- MOSL research view integrated
- In-depth description of actionable per scrip

## ACTIONABLE

- Identify the scrips to be acted upon
- Instantly initiate necessary action to be taken in terms of quantity and value
- Identify fundamentally weak scrips through our expert's view

# Quick Guide to Portfolio Check

Portfolio Snapshot   Equity Overview   MF Overview   Detail Portfolio & Advice   **Proposed**   Model   MF Existing   MF Model

Detailed report with sector-wise restructured allocation.

Note : Portfolio value considered for restructuring =Portfolio value (Direct Equity) - Bond Value - MOFSL stock

## ADD MORE

| No:   | Stock Name            | Quantity | Proposed Value (in Rs.) | Stock Allocation (%) | Proposed Benefit / Comments   |
|-------|-----------------------|----------|-------------------------|----------------------|---|
| 1     | BHARTI AIRTEL LIMITED | 135      | 44719                   | 12.6                 | Improvement in regulatory and competitive layout will increase profitability. Africa is seeing improvement and reasonable valuations. |
| Total |                       |          | 44719                   | 12.6                 |   |

## ADD NEW

| No: | Stock Name                 | Quantity | Proposed Value (in Rs.) | Stock Allocation (%) | Proposed Benefit / Comments   |
|-----|----------------------------|----------|-------------------------|----------------------|---|
| 1   | BAJAJ AUTO LIMITED         | 6        | 11375                   | 3.2                  | Increase in margins due to favorable forex leads to upgrade in EPS and our confidence in the stock. |
| 2   | DABUR INDIA LTD            | 68       | 11557                   | 3.3                  | healthy volume growth eases concerns on slowdown, improvement in international margins.             |
| 3   | DR REDDYS LABORATORIES LTD | 4        | 10506                   | 3.0                  | Limited competition product launches in US to keep gaining traction. Reasonable valuations          |

## REMOVE

| No: | Stock Name  | Quantity | Proposed Value (in Rs.) | Stock Allocation (%) | Proposed Benefit / Comments   |
|-----|-------------|----------|-------------------------|----------------------|---|
| 1   | ACC LIMITED | 49       | 50948                   | 14.3                 | Stock exposure to portfolio more than 15% cap   |
| 2   | CANARA BANK | 200      | 52540                   | 14.8                 | Although looks inexpensive, higher share of infra loans will make asset quality poor. |

## PAGE SUMMARY

This page provides analysis on proposed portfolio

## KEY FEATURES

- Detailed proposed portfolio statistics
- Rationale of research based advice
- Scrip allocation post restructuring

## ACTIONABLE

- Identify the percentage of portfolio to be restructured
- Gauge individual scrip allocation post restructuring

# Quick Guide to Portfolio Check

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## NO ACTION

| No: | Total Proposed Value (in Rs.) | Total Stock Allocation (%) | Proposed Benefit / Comments  |
|-----|-------------------------------|----------------------------|--|
| 1   | 38696                         | 10.89                      | buy recommendation by advisory team with stock and sector exposure within limit of 15% and 30% respectively. |

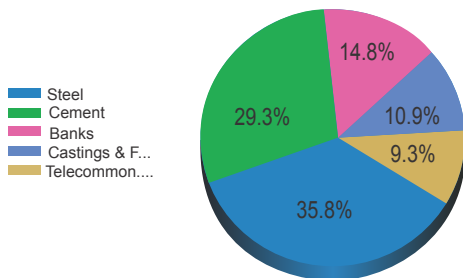
Portfolio value considered for restructuring in Rs

355367

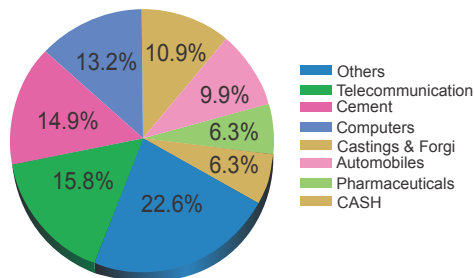
Cash Reserve in Rs

22297

Sectorwise portfolio Before



After restructuring



Note: i) All less than 5% holding in sector and misc. categories are clubbed as "others"

ii) Proposed Portfolio is derived on the basis of Most Value Portfolio & by capping individual scrip at 15 % & sectors at 30 % with tolerance of 2%

iii) Bonds & MOFSL stock are excluded for sectorwise analysis.

## PAGE SUMMARY

This page provides analysis on proposed portfolio

## KEY FEATURES

- Detailed proposed portfolio statistics
- Sector allocation pre and post restructuring

## ACTIONABLE

- Identify the percentage of portfolio to be restructured
- Identify sectors having positive outlook

# Quick Guide to Portfolio Check

Portfolio Snapshot   Equity Overview   MF Overview   Detail Portfolio & Advice   Proposed   **Model**   MF Existing   MF Model

Direct Equity Portfolio analysis based on three most applicable investor categories.

## MOST Velocity

Investor: Positional traders  
Duration: Few months horizon  
Risk profile: Moderate

| Scrip               | MBP* | Wtg (%) |
|---------------------|------|---------|
| LUPIN               | 908  | 5       |
| HDFC                | 795  | 5       |
| Sun Pharmaceuticals | 567  | 5       |
| Infosys             | 3486 | 5       |
| Amara Raja          | 336  | 5       |
| ITC                 | 322  | 5       |
| United Spirits      | 2609 | 5       |
| Tata Consultancy    | 2172 | 5       |
| Hero MotoCorp       | 2075 | 7.5     |
| Tech Mahindra       | 1838 | 5       |
| Idea                | 170  | 7.5     |
| MindTree Limited    | 1529 | 5       |
| Exide               | 123  | 5       |
| IDFC Limited        | 110  | 5       |
| ICICI Bank          | 1099 | 5       |
| Bata India          | 1054 | 5       |

 Indicates existing holdings.

\*Maximum Buying Price. One should not buy the stock if price is above MBP.

Caution: Stop loss for trading positions.


## MOST Mid Cap

Investor: Aggressive investors  
Duration: Few months to a year  
Risk profile: Aggressive

| Scrip              | MBP*    | Wtg (%) |
|--------------------|---------|---------|
| Finolex cables     | 82.65   | 11.2    |
| Supreme Industries | 425.05  | 8.2     |
| Gruh Finance       | 255.45  | 10.9    |
| Berger Paints      | 224.4   | 11.2    |
| Bajaj Corp         | 219.05  | 7.4     |
| Unichem Labs       | 194.1   | 10      |
| Engineers India    | 166.1   | 10      |
| Bajaj Finance      | 1581.25 | 13.2    |
| FDC                | 129.85  | 9.7     |
| GMDC               | 118.7   | 8.1     |

## MOST Value

Investor: Long Term  
Duration: Few months to a year  
Risk profile: Defensive

| Scrip   | MBP* | Wtg (%) |
|---|------|---------|
| LUPIN   | 908  | 5       |
| HDFC  | 795  | 5       |
| Wipro   | 559  | 7.5     |
| Tata Motors   | 376  | 5       |
| Infosys   | 3486 | 7.5     |
| Bharti Airtel  | 330  | 5       |
| ITC   | 322  | 7.5     |
| Dr Reddy  | 2535 | 5       |
| Hero MotoCorp   | 2075 | 5       |
| Bajaj Auto  | 1911 | 5       |
| Tech Mahindra   | 1838 | 5       |
| Dabur   | 170  | 5       |
| Idea  | 170  | 5       |
| Exide   | 123  | 5       |
| ICICI Bank  | 1099 | 7.5     |
| L&T   | 1070 | 5       |

## PAGE SUMMARY

This page provides Model Advisory Portfolio for Investors with various risk profiles

## KEY FEATURES

- Well diversified portfolios created by experts for different goals & investment horizons
- Review existing holdings vis-à-vis Model Portfolio
- Periodic review & realignment of portfolio

## ACTIONABLE

- Instantly actionable investment ideas
- Realign your portfolios by investing in these expert analysed stocks

# Quick Guide to Portfolio Check

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Portfolio Snapshot   Equity Overview   MF Overview   Detail Portfolio & Advice   Proposed   Model   **MF Existing**   MF Proposed   MF Model

Details of your existing Mutual Fund Portfolio with Motilal Oswal Expert recommendations.

Note: \*Scheme Allocation is calculated based on portfolio value considered for restructuring i.e. excluding closed end schemes & open end lock-in schemes i.e. ELSS, Tax Planning & FMP's.

Data sorted on MOSL View & Market Value.

**B**  
Buy

**S**  
Sell

**NV**  
No View

| No. | Scheme Name<br>Scheme Type   | Quantity   | NAV<br>Date       | Invested<br>Amount /<br>Market<br>Value (Rs.) | % Returns |            |            | Scheme<br>Allocation<br>(%)* | MOSL<br>View | Action<br>Type | Action<br>Qty | Actionable<br>Amount<br>In Rs. |
|-----|--|------------|-------------------|---|-----------|------------|------------|------------------------------|--------------|----------------|---------------|--------------------------------|
|     |  |            |                   |   | 1<br>year | 3<br>years | 5<br>years |                              |              |                |               |                                |
| 1   | UTI Short Term<br>Income Fund -<br>Retail - Growth<br>[UT143 ]<br>Short Term<br>Fund | 27070.9258 | 30<br>Jul<br>2014 | 500000.00<br>620536.00                        | 11.16     | 32.48      | 51.5       | 27.26                        | <b>B</b>     | REDUCE         | 7207.7465     | 165220.29                      |
| 2   | UTI Income<br>Opportunities<br>Fund -<br>Growth<br>[UT894]<br>Income                 | 30485.7000 | 30<br>Jul<br>2014 | 304857.00<br>352884.17                        | 11.21     | 0          | 0          | 15.50                        | <b>S</b>     | REMOVE         | 30485.7000    | 352884.17                      |
| 3   | UTI<br>Infrastructure<br>Fund -<br>Dividend<br>[UT204 ]<br>Thematic /<br>Sectoral    | 9583.5372  | 30<br>Jul<br>2014 | 185685.00<br>204983.24                        | 58.25     | 22.5       | 9.13       | 9.00                         | <b>NV</b>    | NO<br>ACTION   | 0.0000        | 0.00                           |

## PAGE SUMMARY

This page presents a detailed view of existing MF holdings, integrated with MOSL research view along with clear actionable

## KEY FEATURES

- MF portfolio analysis at individual scheme level
- MOSL integrated research view
- In-depth description of actionable per scheme

## ACTIONABLE

- Identify the schemes to be acted upon
- Instantly initiate necessary action to be taken in terms of quantity and value
- Identify fundamentally weak schemes through our experts view



# Quick Guide to Portfolio Check

8

Portfolio Snapshot   Equity Overview   MF Overview   Detail Portfolio & Advice   Proposed   Model   MF Existing   **MF Proposed**   MF Model

## ADD NEW

| No:   | Scheme Name                               | Quantity   | Proposed Value (in Rs.) | Scheme Allocation (%) | Proposed Benefit/Comments *  |
|-------|---|------------|-------------------------|-----------------------|--|
| 1     | DSP BlackRock MIP Fund - Growth [ DS035 ] | 11560.3116 | 303544.88               | 13.3                  | Scheme recommended by our advisory team based on our eligibility criteria and falls in the top two quartile. |
| 2     | HDFC Balanced Fund - Growth [ HD002 ]     | 1670.5150  | 151771.30               | 6.7                   | Scheme recommended by our advisory team based on our eligibility criteria and falls in the top two quartile. |
| Total |   |            | 1365947.01              | 60                    |  |

## REDUCE

| No:   | Scheme Name   | Quantity   | Proposed Value (in Rs.) | Scheme Allocation (%) | Proposed Benefit/Comments *   |
|-------|---|------------|-------------------------|-----------------------|---|
| 1     | HDFC Short Term Plan - Direct - Growth [DH262 ]       | 18012.1889 | 455315.71               | 20.0                  | Scheme Level exposure is capped at 20% and AMC level exposure is capped at 40%. |
| 2     | UTI Short Term Income Fund - Retail - Growth [UT143 ] | 19863.1793 | 455315.71               | 20.0                  | Scheme Level exposure is capped at 20% and AMC level exposure is capped at 40%. |
| Total |   |            | 1365947.01              | 60                    |   |

## REMOVE

| No:   | Scheme Name   | Quantity   | Proposed Value (in Rs.) | Scheme Allocation (%) | Proposed Benefit /Comments *                             |
|-------|---|------------|-------------------------|-----------------------|--|
| 1     | UTI Income Opportunities Fund – Growth – Income [Ut894] | 30485.7000 | 352884.17               | 15.50                 | The fund is currently not amongst out top rated schemes. |
| Total |   |            | 352884.17               | 15.50                 |  |

## PAGE SUMMARY

This page provides analysis on proposed portfolio

## KEY FEATURES

- Rationale for research based advice
- Scheme allocation post restructuring

## ACTIONABLE

- Identify the proposed value of the particular scheme to be restructured.
- Identify the rationale for each recommended action
- Gauge individual scheme allocation post restructuring

# Quick Guide to Portfolio Check

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Portfolio Snapshot   Equity Overview   MF Overview   Detail Portfolio & Advice   Proposed   Model   MF Existing   **MF Proposed**   MF Model

Detailed report with scheme -wise restructured allocation.

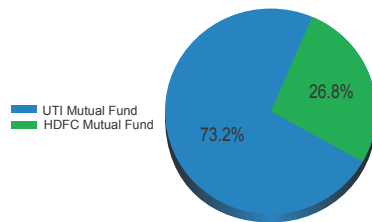
Note : Portfolio value considered for restructuring =Portfolio value (Mutual fund) - all closed end schemes -open end lock -in schemes i.e. ELSS, Tax Planning & FMPs.

Please refer scheme selection criteria on disclaimer section.

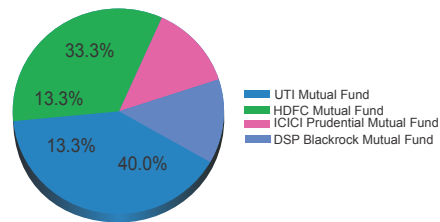
## Portfolio value considered for restructuring in Rs

2276578.57

AMC allocation before restructuring



AMC allocation after restructuring



All less than 5% holding in scheme and misc. categories are clubbed as 'others'

Proposed Portfolio is derived on the basis of Moderate Portfolio & by capping individual scheme at 20% AMC at 40%.

### Mutual Fund MOSL advisory view evaluation criteria :

|                               | Equity   | Debt  |
|-------------------------------|--|---|
|                               | AMC Evaluation   |   |
| Assets Under Management (AUM) | >1% of total Industry AuM or INR 5000 Crs. whichever is less   | >1% of total Industry AuM or INR 5000 Crs. whichever is less  |
|                               | Scheme Evaluation  |   |
| Minimum Age                   | >3 Years   | >3 Years  |
| Assets Under Management (AuM) | 1% of Category AuM or INR 300 Crs. whichever is less (Large Cap & Multi Cap)<br>1% of Category AuM or INR 150 Crs. whichever is less (Small & Mid Cap) | 1% of Category AuM or INR 200 Crs. whichever is less (Short term Income)<br>1% of Category AuM or INR 100 Crs. whichever is less (Income)<br>1% of Category AuM or INR 50 Crs. whichever is less (Gilt) |

## PAGE SUMMARY

This page provides analysis on proposed portfolio

## KEY FEATURES

- Detailed proposed portfolio statistics
- AMC allocation pre and post restructuring

## ACTIONABLE

- Identify the portfolio value to be restructured
- Review the proposed AMC wise restructured portfolio
- View MOSL advisory team recommendation criteria at a glance

Portfolio Snapshot   Equity Overview   MF Overview   Detail Portfolio & Advice   Proposed   Model   MF Existing   MF Proposed   **MF Model**

Mutual Fund Portfolio analysis based on three most applicable investor categories.

■ Indicates existing holdings.

## Aggressive Portfolio

Equity: 80%   Debt: 20%

| Scheme Name   | Scheme Type       | 1 Year | 3 Year | 5 Years | % Holding |
|---|-------------------|--------|--------|---------|-----------|
| ICICI Prudential Value Discovery Fund - Direct - Growth         | Diversified       | 88.64  | 0.00   | 0.00    | 20        |
| DSP BlackRock Small and Midcap Fund - Regular - Growth          | Mid Cap Funds     | 78.80  | 55.21  | 153.89  | 20        |
| Franklin India Smaller Companies Fund - Growth                  | Mid Cap Funds     | 89.56  | 106.70 | 181.77  | 20        |
| ICICI Prudential Focused Bluechip Equity Fund - Retail - Growth | Large Cap Funds   | 44.56  | 55.74  | 118.31  | 20        |
| Franklin India Monthly Income Plan - Growth                     | Debt Hybrid Funds | 15.54  | 33.94  | 51.73   | 20        |

## Moderate Portfolio

Equity: 60%   Debt: 40%

| Scheme Name   | Scheme Type         | 1 Year | 3 Years | 5 Years | % Holding |
|---|---------------------|--------|---------|---------|-----------|
| HDFC Mid-Cap Opportunities Fund - Direct - Growth               | Diversified         | 76.47  | 0.00    | 0.00    | 20        |
| HDFC Balanced Fund - Growth                                     | Equity Hybrid Funds | 53.84  | 56.60   | 138.27  | 20        |
| ICICI Prudential Focused Bluechip Equity Fund - Retail - Growth | Large Cap Funds     | 44.56  | 55.74   | 118.31  | 20        |
| UTI Dynamic Bond Fund - Dividend                                | Dynamic Bond Funds  | 4.54   | 4.30    | 0.00    | 20        |
| DSP BlackRock MIP Fund - Growth                                 | Debt Hybrid Funds   | 15.42  | 35.09   | 51.95   | 20        |

## Conservative Portfolio

Equity: 20%   Debt: 80%

| Scheme Name  | Scheme Type        | 1 Year | 3 Year | 5 Years | % Holding |
|--|--------------------|--------|--------|---------|-----------|
| Birla Sun Life Frontline Equity Fund - Plan A - Growth | Large Cap Funds    | 46.98  | 61.15  | 106.02  | 20        |
| UTI Bond Fund - Growth                                 | Income Funds       | 6.71   | 28.84  | 45.84   | 20        |
| Franklin India Short Term Income Plan - Growth         | Short Term Fund    | 11.37  | 31.95  | 51.54   | 20        |
| IDFC Dynamic Bond Fund - Growth                        | Dynamic Bond Funds | 0.72   | -13.85 | -12.55  | 20        |
| HDFC Short Term Plan - Growth                          | Short Term Fund    | 10.78  | 29.09  | 45.67   | 20        |

## PAGE SUMMARY

This page provides model Mutual fund portfolios across risk profiles

## KEY FEATURES

- Well diversified portfolios across scheme types i.e. Debt & Equity
- Professional management & periodic review
- Review existing holdings vis-à-vis Model Portfolio

## ACTIONABLE

- Instantly actionable investment ideas
- Realign your portfolios by investing in these expert analysed schemes

# Quick Guide to Portfolio Check

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## TO SUMMARIZE

Review & restructure your portfolio regularly

Use MOSL research based analysis to realign your holdings

Align your portfolio to your investment objectives and risk profile

Monitor Top gainers and Top losers in your portfolio and take corrective actions periodically

Use our proposed portfolio to take informed trading decisions

Refer our Model portfolios to enhance your trading and investment experience

Keep yourself updated of the latest products and developments