

# Shriram City Union Finance

Estimate change	↑
TP change	↔
Rating change	↔

Bloomberg	SCUF IN
Equity Shares (m)	66
M.Cap.(INRb)/(USD\$)	117.7 / 1.4
52-Week Range (INR)	2299 / 1402
1, 6, 12 Rel. Per (%)	-7/4/-18
12M Avg Val (INR M)	145

## Financials & Valuations (INR b)

Y/E March	FY22	FY23E	FY24E
NII	36.8	45.7	53.6
PPP	23.5	28.1	33.8
PAT	10.8	14.0	16.8
EPS (INR)	163	210	252
EPS Gr. (%)	6.3	29	20
BV/Sh. (INR)	1,347	1,517	1,721

## Ratios

NIM (%)	11.7	12.7	12.7
C/I ratio (%)	41.3	43.3	42.0
RoA (%)	2.9	3.3	3.4
RoE (%)	12.7	14.6	15.5
Payout (%)	22.7	19.1	18.7

## Valuations

P/E (x)	10.8	8.4	7.0
P/BV (x)	1.3	1.2	1.0
Div. Yield (%)	2.1	2.3	2.7

## Shareholding pattern (%)

As On	Jun-22	Mar-22	Jun-21
Promoter	37.0	34.6	34.6
DII	4.6	4.0	3.8
FII	25.0	28.2	28.3
Others	33.5	33.2	33.3

FII Includes depository receipts

**CMP: INR1,760 TP: INR2,220 (+26%) Buy**

## Better product mix aided margin; asset quality further improves

### Visibility on strong AUM growth

- SCUF 2QFY23 PAT of INR3.5b (8% beat) grew 24% YoY. This was driven by healthy NII/PPoP growth of 28%/19% YoY and benign credit costs of 2.5%.
- 1HFY23 PAT grew ~41% YoY to ~INR7.4b, led by NII growth of ~30% YoY.
- C/I ratio was elevated at ~44% in 2QFY23 (up ~60bp QoQ), driven by 39% YoY increase in Opex. The company guided that the same will reduce to ~38% over the next few years, driven by process efficiencies and digitization.
- Disbursements grew ~50% YoY in 1HFY23 to ~INR178b (v/s INR118b in 1HFY22), reflecting the improving economic environment and healthy credit demand. In 2QFY23, disbursements grew ~25% YoY but flat sequentially at ~INR80b. AUM grew 19% YoY/4% QoQ to ~INR361b.
- Ability to access multiple borrowing sources, including retail fixed deposits, has led to perceptible strength on the liability side. We model an AUM/disbursement CAGR of ~18%/22% over FY22-FY24E. This will lead to a NII/PPoP/PAT CAGR of 21%/20%/25% over the same period. We estimate RoA/RoE of 3.4%/15.5% in FY24 and reiterate **our BUY rating with a TP of INR2,220 (based on 1.3x FY24E BVPS)**.

### Asset quality at its best over the last six years; PCR healthy at 46%

- SCUF reported a further improvement in asset quality with GS3 declining ~20bp QoQ to 5.9% (without having to resort to elevated write-offs), while NS3 was stable QoQ at 3.3%.
- SCUF further utilized INR510m of COVID provisions. Post this, the total management overlay stood at ~INR2.9b (~80bp of AUM). We estimate credit costs of ~2.6% in FY22, including gradual utilization of COVID provisions over the course of 2HFY23 and FY24.

### Shriram Housing continues to strengthen

- Shriram Housing (SHFL)'s AUM grew 54% YoY/13% QoQ to ~INR65.5b, while 2QFY23 disbursements grew 66% YoY to INR10.5b.
- GS3 declined to 1.5% (down 10bp QoQ) while NS3 was stable QoQ at 1.2%.
- The company guided that it estimates 1+ dpd to deteriorate by ~50-75bp to ~5% over the course of the next 12-18 months.

### Confident of sustaining margins at current levels despite rising CoB

- CoB increased ~40bp QoQ. Increase in proportion of personal loans (PL) in the product mix aided yields and margins expanded ~43bp QoQ to 13%.
- Despite imminent rise in cost of borrowing over the next few quarters, the company sounded confident of its ability to reiterate NIM at its current levels of ~13%, aided by improved product mix of high yielding products. The company will not transmit the higher interest rates to the customers.

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**Investors are advised to refer through important disclosures made at the last page of the Research Report.**

Motilal Oswal research is available on [www.motilaloswal.com/Institutional-Equities](http://www.motilaloswal.com/Institutional-Equities), Bloomberg, Thomson Reuters, Factset and S&P Capital.

**Highlights from the management commentary**

- The management expects the 2W loan book to grow significantly over the next two quarters
- Pilot branches were launched with an idea to cross-sell and train employees so that they can cater to all credit demands of the customer. It expects that by the end of the month, all branches will be cross-selling products. SCUF witnessed increased traction in SME and gold loans from the pilot branches.

**Shriram Housing**

- Increased rates by 75bp and 25bp in Aug'22 and Oct'22, respectively. The rate hikes have been implemented by increasing loan tenors and not EMIs
- The company does not plan to increase the share of construction finance and corporate loans beyond 8-9% of the loan book. Further, the motive behind growing the same is not to build on construction finance AUM but support growth of retail finance book.

**Growth momentum to sustain – reiterate BUY**

- Keeping the technical reasons (of a potential supply overhang) aside, the merged entity is expected to emerge stronger than the respective standalone businesses.
- We have increased our FY23 PAT estimate by 7% to account for stronger AUM growth and higher margins. Given the visibility around loan growth/credit costs, we model a PAT CAGR of 24% over FY22-FY24E and an RoA/RoE of 3.4%/15.5% in FY24E. We reiterate our Buy rating on the stock.

## Quarterly Performance

INR m

Y/E MARCH	FY22				FY23E				FY22	FY23E	2QFY23E	Act v/s Est. (%)
	1QFY22	2QFY22	3QFY22	4QFY22	1QFY23	2QFY23	3QFY23	4QFY23				
Interest Income	14,539	15,147	15,891	16,566	17,504	18,871	19,532	20,249	62,142	76,156	18,204	4
Interest expenses	5,746	6,158	6,486	6,936	6,810	7,332	7,845	8,472	25,325	30,458	7,354	0
<b>Net Interest Income</b>	<b>8,793</b>	<b>8,989</b>	<b>9,406</b>	<b>9,630</b>	<b>10,694</b>	<b>11,540</b>	<b>11,687</b>	<b>11,777</b>	<b>36,817</b>	<b>45,698</b>	<b>10,850</b>	<b>6</b>
Y-o-Y Growth (%)	3.1	5.6	7.3	12.2	21.6	28.4	24.3	22.3	7.1	24.1	20.7	
Fees and Other Income	417	696	1,124	942	923	772	1,180	1,077	3,162	3,952	800	-3
<b>Net Operating Income</b>	<b>9,210</b>	<b>9,685</b>	<b>10,530</b>	<b>10,571</b>	<b>11,617</b>	<b>12,312</b>	<b>12,867</b>	<b>12,854</b>	<b>39,979</b>	<b>49,650</b>	<b>11,650</b>	<b>6</b>
Y-o-Y Growth (%)	5.0	10.0	14.7	13.7	26.1	27.1	22.2	21.6	10.9	24.2	20.3	
Operating Expenses	3,517	3,890	4,472	4,628	5,028	5,403	5,443	5,639	16,507	21,513	5,097	6
<b>Operating Profit</b>	<b>5,693</b>	<b>5,795</b>	<b>6,058</b>	<b>5,944</b>	<b>6,589</b>	<b>6,909</b>	<b>7,424</b>	<b>7,214</b>	<b>23,472</b>	<b>28,137</b>	<b>6,553</b>	<b>5</b>
Y-o-Y Growth (%)	0.5	3.1	8.1	7.8	15.7	19.2	22.6	21.4	4.8	19.9	13.1	
Provisions	2,901	2,029	2,184	1,762	2,276	2,253	2,320	2,484	8,876	9,333	2,185	3
<b>Profit before Tax</b>	<b>2,792</b>	<b>3,766</b>	<b>3,873</b>	<b>4,182</b>	<b>4,313</b>	<b>4,657</b>	<b>5,104</b>	<b>4,730</b>	<b>14,596</b>	<b>18,804</b>	<b>4,368</b>	<b>7</b>
Tax Provisions	712	943	948	1,148	1,085	1,164	1,327	1,255	3,751	4,832	1,136	3
<b>Net Profit</b>	<b>2,080</b>	<b>2,823</b>	<b>2,925</b>	<b>3,034</b>	<b>3,228</b>	<b>3,493</b>	<b>3,777</b>	<b>3,475</b>	<b>10,845</b>	<b>13,972</b>	<b>3,232</b>	<b>8</b>
Y-o-Y Growth (%)	8.2	9.9	4.6	7.6	55.2	23.7	29.1	14.5	7.3	28.8	14.5	
<b>Key Operating Parameters (%)</b>												
Yield on loans (calc., %)	19.7	20.2	20.3	20.3	20.7	21.3			20.5	20.4	20.1	
Cost of funds (calc., %)	8.9	9.4	9.2	9.2	8.6	9.0			9.0	8.5	9.1	
Spreads (%)	10.8	10.8	11.1	11.1	12.1	12.4			11.5	11.9	11.0	
Cost to Income Ratio (%)	38.2	40.2	42.5	43.8	43.3	43.9			41.3	43.3	44.7	
Credit cost (calc., %)	3.9	2.7	2.8	2.2	2.7	2.5			2.8	2.6	2.4	
Tax Rate (%)	25.5	25.0	24.5	27.4	25.2	25.0			25.7	25.7	26.0	
<b>Balance Sheet Parameters</b>												
<b>Disbursements (INR b)</b>	<b>45.6</b>	<b>64.2</b>	<b>76.3</b>	<b>75.3</b>	<b>79.3</b>	<b>80.2</b>			<b>261.4</b>	<b>332.2</b>	<b>73.4</b>	
Growth (%)	243.9	109.8	23.1	14.6	73.9	24.9			52.4	27.1	61.0	
<b>AUM (INR b)</b>	<b>296.0</b>	<b>304.3</b>	<b>322.5</b>	<b>331.9</b>	<b>346.1</b>	<b>361.2</b>			<b>331.9</b>	<b>386.0</b>	<b>340.4</b>	
Growth (%)	4.1	10.5	13.0	12.2	16.9	18.7			12.2	16.3	15.0	
Repayments (INR b)	45.3	56.0	58.1	65.9	65.1	65.1			225.2	278.1	64.9	
Rep. rate (annualized, %)	61.3	75.6	76.4	81.7	78.4	75.3			76.2	83.8	78.2	
Borrowings/AUM ratio (%)	88.5	87.1	92.2	92.3	95.1	89.5			92.3	91.2	91.8	
<b>Asset Quality Parameters (%)</b>												
Gross Stage 3 (INR b)	20.4	20.8	23.5	20.9	21.1	21.4						
Gross Stage 3 ratio (%)	6.9	6.9	7.3	6.3	6.1	5.9						
Net Stage 3 (INR b)	9.9	10.2	12.4	10.6	11.2	11.5						
Net Stage 3 ratio (%)	3.5	3.5	4.0	3.3	3.3	3.3						
ECL Stage 3 (INR b)	10.6	10.7	11.1	10.3	9.9	9.9						
PCR (%)	51.7	51.2	47.4	49.3	47.1	46.1						
<b>Segmental GS3 ratio (%)</b>												
SME loans	7.7	7.5	8.2	7.0	6.8	6.7						
2-wheeler	6.6	6.4	7.1	6.0	5.9	5.9						
Gold loans	3.5	3.6	2.1	2.0	1.7	1.6						
Personal Loans	11.1	10.9	11.3	9.1	8.9	8.2						
<b>Others</b>												
CRAR (%)	29.5	29.1	27.9	26.8	26.6	26.2						
Shriram HFC AUM (INR b)	39.1	42.6	46.1	53.6	58.0	65.5						

Sources: MOFSL, company reports



## Highlights from the earnings call

### Business update

- The company plans to bring down CIR to ~38% in the coming years through increased use of digitization.
- Retail attrition stands at 13-14% including BT-Outs. The management stated that BT-OUT is not a concern in the rising rate scenario, especially for self-employed borrowers, which forms a significant part of the loan mix.
- The company expects the 2w loan book to grow significantly in the subsequent quarters
- The pilot branches were launched with an idea is to cross-sell and train employees so that they can cater to all the credit demands of the customers. The company expects to cross-sell all its products by the end of the month in all its locations.
- The company is witnessing increasing traction in SME financing and gold loans from the pilot branches.

### Shriram Housing

- Increased rates by 75bp and 25bp in Aug'22 and Oct'22, respectively. The rate hikes have been implemented by increasing loan tenors and not EMIs
- The company does not plan to increase the share of construction finance and corporate loans beyond 8-9% of the loan book. Further, the motive behind growing the same is not to build on construction finance AUM but support growth of its retail finance book.
- The company is conservative in financing construction projects and primarily finances small builders who have a credit history with the company.

### Margins and CoF

- The borrowing costs for the company increased ~17bp in the current quarter.
- The management expects to maintain margins in the range of 13% in the subsequent quarters.
- The company has not passed on the rising CoF to the customers. It expects to maintain margins by leveraging on its product mix.
- The company plans to incrementally borrow ~INR20b in 2HFY23 and pursuant to consideration of run-offs, the net increase in borrowing would be ~INR12-13b. The incremental borrowing would include NHB financing of ~INR10-15b.

### Asset Quality (Shriram Housing)

- The bounce rates are expected to increase to the range of 11-12% (from the average rate of 10-11%) as the loan book grows and vintage rises.
- 1+ dpd is estimated to deteriorate by ~50-75bp in the subsequent quarters to ~5% over the next 12-18 months.
- The incremental CoF stands at 8.25% (excl. NHB borrowing) and 7.5%, including NHB borrowings.

## Key exhibits

Exhibit 1: Disbursements grew 25% YoY

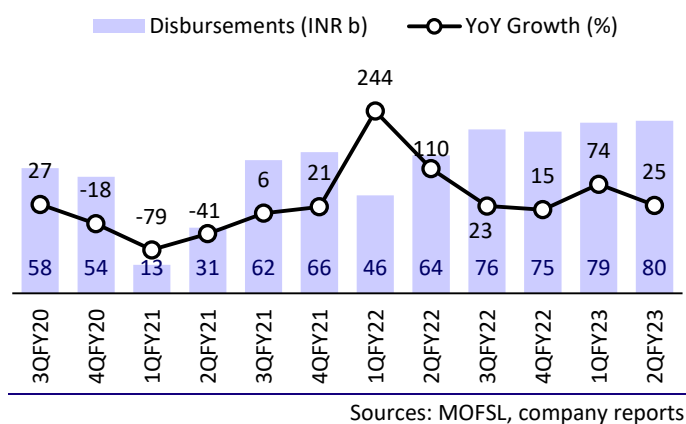


Exhibit 2: 2W disbursements were largely stable QoQ

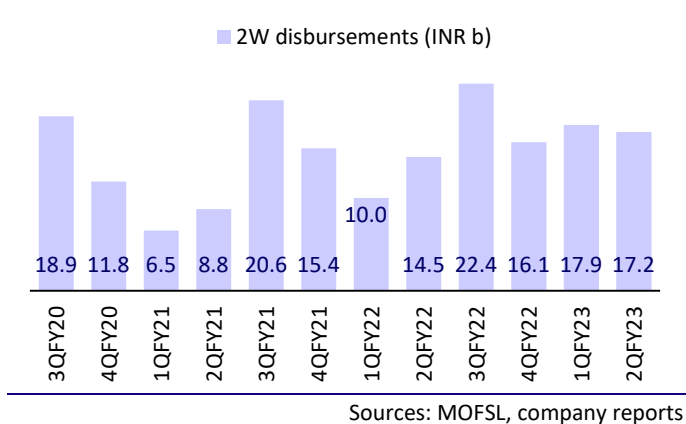


Exhibit 3: AUM grew 4% QoQ and 19% YoY

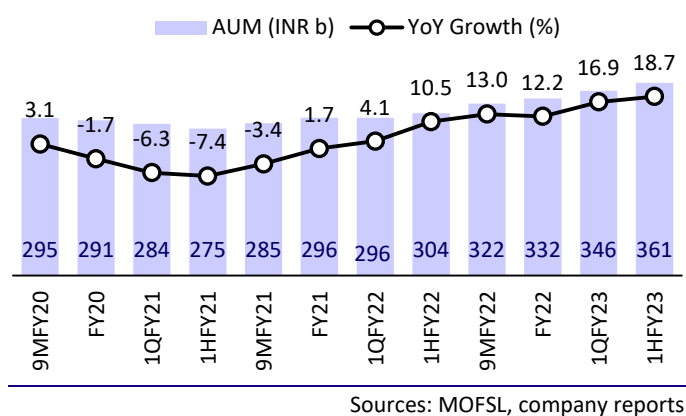


Exhibit 4: Loan mix largely stable (%)

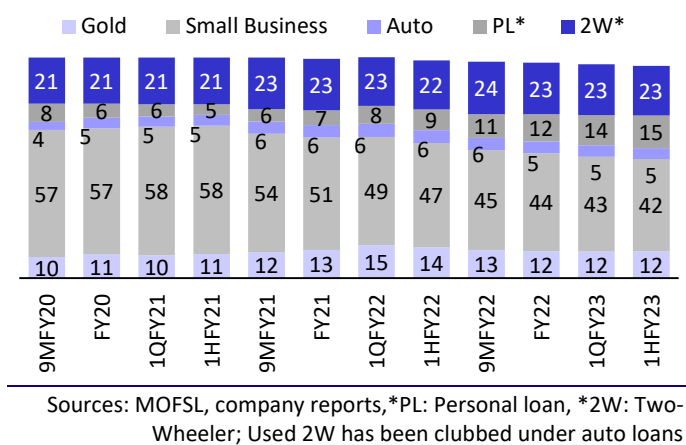


Exhibit 5: Spreads improved ~30bp QoQ (%)

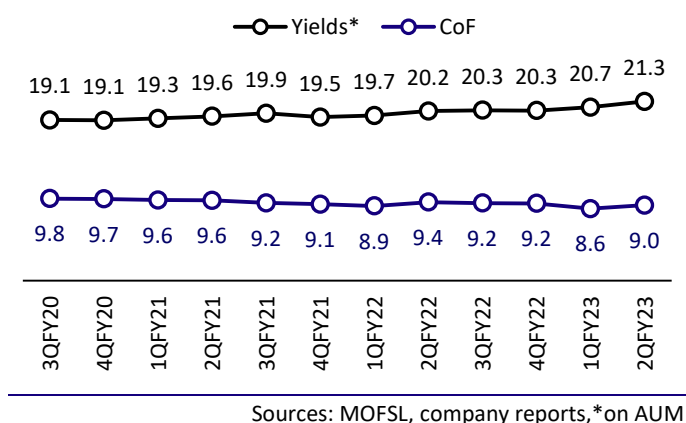
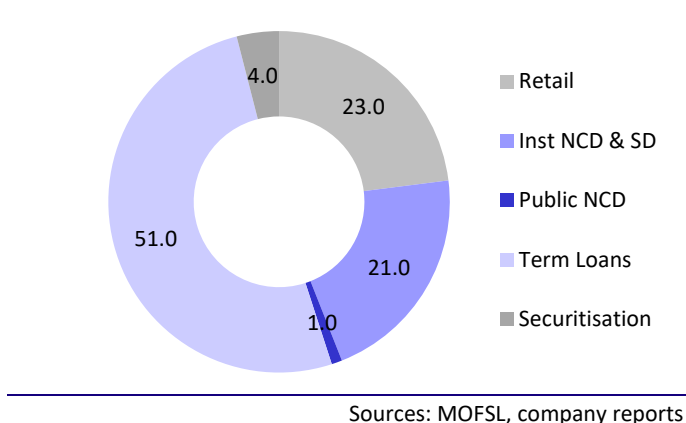
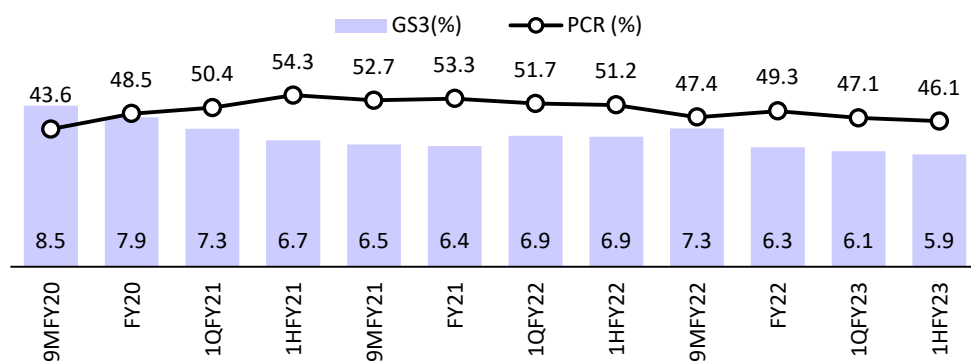
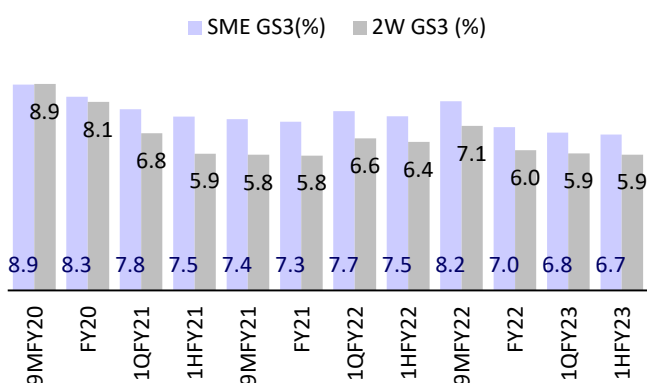
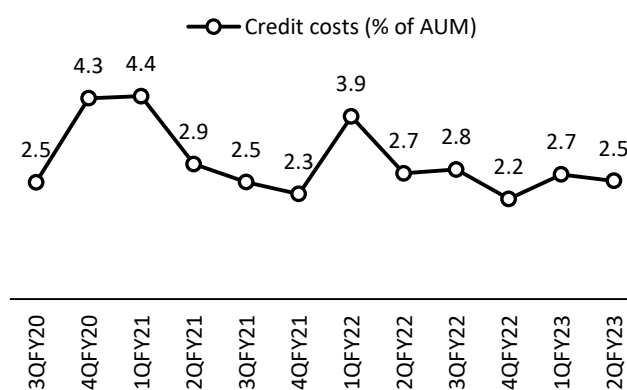
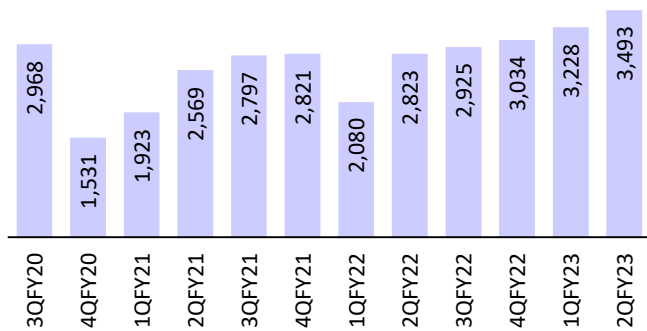


Exhibit 6: Borrowing mix with higher proportion of bank term loans (%)

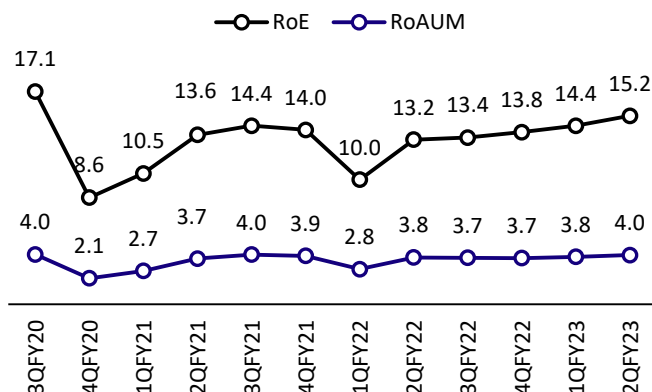


**Exhibit 7: PCR declined ~100bp QoQ to ~46%**

Sources: MOFSL, company reports

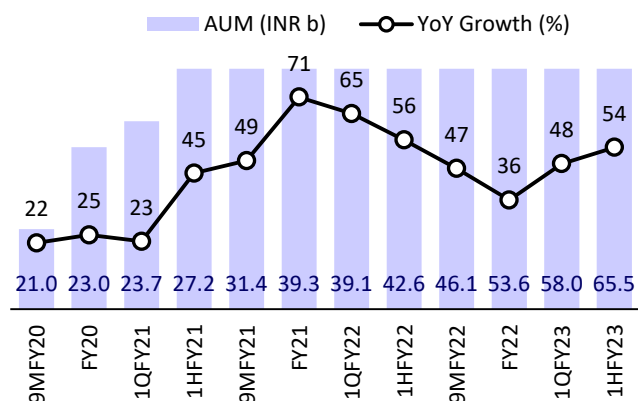
**Exhibit 8: SME GS3 improves ~10bp (%)****Exhibit 9: Credit costs (annualized) at 2.5% of AUM****Exhibit 10: Trend in PAT (INR m)**

Sources: MOFSL, company reports

**Exhibit 11: RoE/RoAUM (%)**

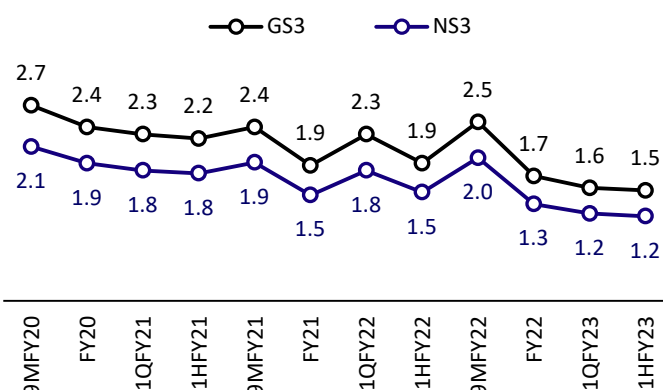
Sources: MOFSL, company reports

Exhibit 12: AUM for HFC subsidiary grew 54% YoY



Sources: MOFSL, company reports

Exhibit 13: ~10bp improvement in GS3 of HFC subsidiary (%)



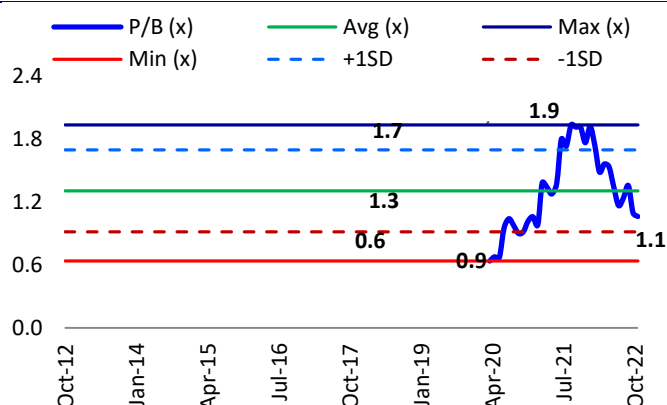
Sources: MOFSL, company reports

Exhibit 14: We have increased our FY23 EPS estimates by 7% to factor in stronger loan growth and higher margins/spreads

INR B	Old Est.		New Est.		% Change	
	FY23	FY24	FY23	FY24	FY23	FY24
NII	43.2	51.1	45.7	53.6	5.7	4.9
Other Income	4.1	4.7	4.0	4.5	-3.8	-3.8
<b>Total Income</b>	<b>47.3</b>	<b>55.9</b>	<b>49.7</b>	<b>58.2</b>	<b>4.9</b>	<b>4.1</b>
Operating Expenses	20.4	22.6	21.5	24.4	5.7	8.1
<b>Operating Profits</b>	<b>27.0</b>	<b>33.3</b>	<b>28.1</b>	<b>33.8</b>	<b>4.3</b>	<b>1.4</b>
Provisions	9.4	10.8	9.3	11.2	-0.3	3.2
<b>PBT</b>	<b>17.6</b>	<b>22.4</b>	<b>18.8</b>	<b>22.6</b>	<b>6.7</b>	<b>0.6</b>
Tax	4.5	5.8	4.8	5.8	6.7	0.6
<b>PAT</b>	<b>13.1</b>	<b>16.7</b>	<b>14.0</b>	<b>16.8</b>	<b>6.7</b>	<b>0.6</b>
Loans	360	434	363	434	0.9	0.1
Borrowings	351	423	352	417	0.3	-1.4
Margins	12.1	12.1	12.7	12.7		
Credit Cost	2.6	2.6	2.6	2.6		
<b>RoA</b>	<b>3.1</b>	<b>3.4</b>	<b>3.3</b>	<b>3.4</b>		
<b>RoE</b>	<b>13.8</b>	<b>15.6</b>	<b>14.6</b>	<b>15.5</b>		

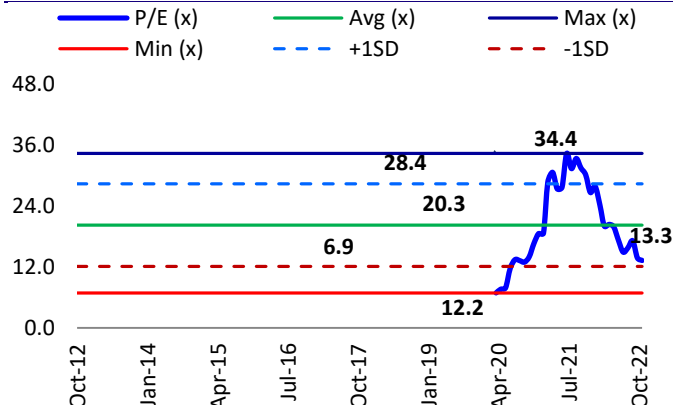
Sources: MOFSL, company reports

Exhibit 15: One-year forward P/B



Sources: MOFSL, company reports

Exhibit 16: One-year forward P/E



Sources: MOFSL, company reports

## Financials and valuations

Income Statement								(INR M)	
Y/E March	2016	FY17	FY18	FY19	FY20	FY21	FY22	FY23E	FY24E
Interest Income	37,065	43,344	50,840	56,564	56,972	55,716	62,142	76,156	89,975
Interest Expense	13,834	15,344	16,641	19,862	21,402	21,339	25,325	30,458	36,341
<b>Net Interest income</b>	<b>23,231</b>	<b>28,000</b>	<b>34,199</b>	<b>36,702</b>	<b>35,569</b>	<b>34,377</b>	<b>36,817</b>	<b>45,698</b>	<b>53,635</b>
Change (%)	18.1	20.5	22.1	7.3	-3.1	-3.4	7.1	24.1	17.4
Fee & Other Income	250	549	744	1,249	1,900	1,669	3,162	3,952	4,545
<b>Total Income</b>	<b>24,139</b>	<b>29,001</b>	<b>34,943</b>	<b>37,951</b>	<b>37,469</b>	<b>36,046</b>	<b>39,979</b>	<b>49,650</b>	<b>58,180</b>
Change (%)	12.6	20.1	20.5	8.6	-1.3	-3.8	10.9	24.2	17.2
Employee Cost	5,132	5,503	7,063	8,379	8,477	7,637	9,724	12,884	14,816
Other Operating Exp.	5,362	5,857	6,764	6,548	6,607	6,007	6,783	8,630	9,607
<b>Operating Income</b>	<b>13,645</b>	<b>17,642</b>	<b>21,116</b>	<b>23,024</b>	<b>22,386</b>	<b>22,402</b>	<b>23,472</b>	<b>28,137</b>	<b>33,756</b>
Change (%)	9.2	29.3	19.7	9.0	-2.8	0.1	4.8	19.9	20.0
<b>Total Provisions</b>	<b>5,577</b>	<b>9,105</b>	<b>10,232</b>	<b>7,821</b>	<b>8,837</b>	<b>8,509</b>	<b>8,876</b>	<b>9,333</b>	<b>11,189</b>
% to operating income	40.9	51.6	48.5	34.0	39.5	38.0	37.8	33.2	33.1
<b>PBT</b>	<b>8,068</b>	<b>8,536</b>	<b>10,885</b>	<b>15,203</b>	<b>13,549</b>	<b>13,894</b>	<b>14,596</b>	<b>18,804</b>	<b>22,567</b>
Tax	2,771	2,976	3,775	5,314	3,545	3,784	3,751	4,832	5,799
Tax Rate (%)	34.3	34.9	34.7	35.0	26.2	27.2	25.7	25.7	25.7
<b>PAT</b>	<b>5,298</b>	<b>5,561</b>	<b>7,109</b>	<b>9,889</b>	<b>10,004</b>	<b>10,109</b>	<b>10,845</b>	<b>13,972</b>	<b>16,768</b>
Change (%)	-5.1	5.0	27.9	39.1	1.2	1.1	7.3	28.8	20.0
Proposed Dividend	989	989	1,187	1,452	396	2,178	2,465	2,665	3,132

E: MOSL Estimates

Balance Sheet								(INR M)	
Y/E March	2016	FY17	FY18	FY19	FY20	FY21	FY22	FY23E	FY24E
Capital	659	659	660	660	660	660	666	666	666
Reserves & Surplus	44,457	49,029	54,887	63,253	71,420	80,525	89,058	100,366	114,002
<b>Net Worth</b>	<b>45,136</b>	<b>49,688</b>	<b>55,563</b>	<b>63,930</b>	<b>72,096</b>	<b>81,202</b>	<b>89,741</b>	<b>101,048</b>	<b>114,685</b>
<b>Borrowings</b>	<b>144,084</b>	<b>180,397</b>	<b>214,011</b>	<b>225,707</b>	<b>231,658</b>	<b>255,653</b>	<b>306,318</b>	<b>352,241</b>	<b>416,871</b>
Change (%)	16.2	25.2	18.6	5.5	2.6	10.4	19.8	15.0	18.3
<b>Total Liabilities</b>	<b>189,220</b>	<b>230,085</b>	<b>269,574</b>	<b>289,637</b>	<b>303,754</b>	<b>336,855</b>	<b>396,059</b>	<b>453,289</b>	<b>531,556</b>
Investments	7,923	7,131	7,355	8,662	7,341	10,174	18,363	21,118	23,230
Change (%)	-19.3	-10.0	3.1	17.8	-15.2	38.6	80.5	15.0	10.0
<b>Loans</b>	<b>191,406</b>	<b>216,487</b>	<b>257,873</b>	<b>269,891</b>	<b>266,125</b>	<b>274,201</b>	<b>310,238</b>	<b>362,864</b>	<b>433,942</b>
Change (%)	19.4	13.1	19.1	4.7	-1.4	3.0	13.1	17.0	19.6
Net Fixed Assets	849	782	789	808	2,292	2,226	2,286	2,332	2,379
Net Current Assets	8,366	6,945	6,074	13,326	31,131	53,425	67,644	66,976	72,006
<b>Total Assets</b>	<b>208,544</b>	<b>231,345</b>	<b>272,091</b>	<b>292,687</b>	<b>306,890</b>	<b>340,026</b>	<b>398,533</b>	<b>453,289</b>	<b>531,556</b>

E: MOFSL Estimates



## Financials and valuations

Ratios	(%)								
Y/E March	2016	FY17	FY18	FY19	FY20	FY21	FY22	FY23E	FY24E
<b>Spreads Analysis (%)</b>									
Yield on loans	20.8	21.0	21.1	21.1	20.9	20.1	20.5	22.0	22.0
Cost of funds	10.3	9.5	8.4	9.0	9.4	8.8	9.0	9.3	9.5
Interest Spread	10.4	11.5	12.7	12.1	11.5	11.3	11.5	12.8	12.6
NIMs on AUM	13.2	13.3	13.5	12.8	12.1	11.7	11.7	12.7	12.7
<b>Profitability Ratios (%)</b>									
RoE	12.3	11.7	13.5	16.6	14.7	13.2	12.7	14.6	15.5
RoA	2.8	2.5	2.8	3.5	3.3	3.1	2.9	3.3	3.4
Int. Expended/Int.Earned	37.3	35.4	32.7	35.1	37.6	38.3	40.8	40.0	40.4
Other Inc. / Net Income	3.8	3.5	2.1	3.3	5.1	4.6	7.9	8.0	7.8
<b>Efficiency Ratios (%)</b>									
Op. Exps./Net Income	43.5	39.2	39.6	39.3	40.3	37.8	41.3	43.3	42.0
Empl. Cost/Op. Exps.	48.9	48.4	51.1	56.1	56.2	56.0	58.9	59.9	60.7
<b>Asset-Liability Profile (%)</b>									
Loans/Borrowings Ratio	132.8	120.0	120.5	119.6	114.9	107.3	101.3	103.0	104.1
Leverage	4.6	4.7	4.9	4.6	4.3	4.2	4.4	4.5	4.6
Average leverage	4.3	4.6	4.8	4.7	4.4	4.2	4.3	4.5	4.6
<b>Valuations</b>									
Book Value (INR)	685	754	842	969	1,092	1,230	1,347	1,517	1,721
BV Growth (%)	10.0	10.1	11.7	15.0	12.8	12.6	9.5	12.6	13.5
Price-BV (x)						1.4	1.3	1.2	1.0
EPS (INR)	80	84	108	150	152	153	163	210	252
EPS Growth (%)	-5.1	5.0	27.8	39.0	1.1	1.1	6.3	28.8	20.0
Price-Earnings (x)						11.5	10.8	8.4	7.0
DPS (INR)	15.0	15.0	18.0	22.0	6.0	33.0	37.0	40.0	47.0
Dividend Yield (%)						1.9	2.1	2.3	2.7
E: MOFSL Estimates									

## NOTES

**Explanation of Investment Rating**

Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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