

MOTILAL OSWAL FINANCIAL SERVICES LIMITED
SHAREHOLDING PATTERN AS ON 31/03/2012 AS PER CLAUSE 35 OF THE LISTING AGREEMENT

(I) (a) STATEMENT SHOWING SHAREHOLDING PATTERN								
NAME OF THE COMPANY : MOTILAL OSWAL FINANCIAL SERVICES LIMITED								
			Scrip Code		BSE: 532892			
					NSE: MOTILALOF5			
CATEGORY: EQUITY SHARES								
QUARTER ENDED : 31/03/2012								
CATE GORY CODE	CATEGORY OF SHAREHOLDER	NUMBER OF SHAREHOL DER	TOTAL NUMBER OF SHARES	NUMBER OF SHARES HELD IN DEMATERIA LIZED FORM	TOTAL SHAREHOLDING AS A PERCENTAGE OF TOTAL NUMBER OF SHARES		SHARES PLEDGED OR OTHERWISE ENCUMBERED	
					AS A PERCENTA GE OF (A+B) (VI)	AS A PERCENTAG E OF (A+B+C) (VII)	NUMBER OF SHARES (VIII)	AS A PERCENTAGE (IX)=(VIII)/(IV) *100
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)
(A)	PROMOTER AND PROMOTER GROUP							
(1)	INDIAN							
(a)	Individuals /Hindu Undivided Family	22	48,881,337	48,881,337	33.68%	33.68%	8,500,000	17.39%
(b)	Central Government/State Government(s)	-	-	-	-	-	-	-
(c)	Bodies Corporate	2	52,958,650	52,958,650	36.49%	36.49%	-	-
(d)	Financial Institutions / Banks	-	-	-	-	-	-	-
(e)	Any Others	-	-	-	-	-	-	-
	Sub-Total (A) (1) :	24	101,839,987	101,839,987	70.18%	70.18%	8,500,000	8.35%
(2)	FOREIGN							
(a)	Individuals (NRIs/Foreign Individuals)	-	-	-	-	-	-	-
(b)	Bodies Corporate	-	-	-	-	-	-	-
(c)	Institutions	-	-	-	-	-	-	-
(d)	Any Others	-	-	-	-	-	-	-
	Sub-Total (A)(2) :	-	-	-	-	-	-	-
	Total Share Holding of Promoter and Promoter Group (A)=(A)(1)+(A)(2)	24	101,839,987	101,839,987	70.18%	70.18%	8,500,000	8.35%
(B)	PUBLIC SHAREHOLDING						NA	NA
(1)	INSTITUTIONS							
(a)	Mutual Funds /UTI	15	15,024,605	15,024,605	10.35%	10.35%		
(b)	Financial Institutions /Banks	-	-	-	0.00%	0.00%		
(c)	Central Government / State Government(s)	-	-	-	0.00%	0.00%		
(d)	Venture Capital Funds	-	-	-	0.00%	0.00%		
(e)	Insurance Companies	-	-	-	0.00%	0.00%		
(f)	Foreign Institutional Investors	10	1,606,461	1,606,461	1.11%	1.11%		
(g)	Foreign Venture Capital Investors	-	-	-	0.00%	0.00%		
(h)	Any Others	-	-	-	0.00%	0.00%		
	Sub-Total (B)(1) :	25	16,631,066	16,631,066	11.46%	11.46%		
(2)	NON-INSTITUTIONS							
(a)	Bodies Corporate	263	469,532	469,532	0.32%	0.32%	7362	1.57
(b)	Individuals							
	(i) Individual shareholders holding nominal share capital up to Rs.1 lakh	13,110	3,825,671	3,773,661	2.64%	2.64%	17392	0.4546
	(ii) Individual shareholders holding nominal share capital in excess of Rs.1	16	5,294,076	4,241,876	3.65%	3.65%		
(c)	Any Others							
	Clearing Members	64	88,798	88,798	0.06%	0.06%	1701	1.9156
	Market Maker	-	-	-	0.00%	0.00%		
	Office Bearers	-	-	-	0.00%	0.00%		
	Foreign Nationals							
	Non Resident Indians - (On repatriation basis)	87	468,731	468,731	0.32%	0.32%		
	Non Resident Indians - (On Non-repatriation basis)	32	18,302	18,302	0.01%	0.01%		
	Foreign Companies	1	8,630,296	8,630,296	5.95%	5.95%		
	Directors	1	7,804,010	7,804,010	5.38%	5.38%		
	Trusts	2	52,400	52,400	0.04%	0.04%		
	Sub-Total (B)(2) :	13,576	26,651,816	25,547,606	18.37%	18.37%		
	Total Public Share Holding (B)=(B)(1)+(B)(2) :	13,601	43,282,882	42,178,672	29.82%	29.82%		
	Total (A)+(B) :	13,625	145,122,869	144,018,659	100%	100.00%		
(C)	Shares held by custodians, against which Depository Receipts have been issued						NA	NA
	GRAND TOTAL (A)+(B)+(C) :	13,625	145,122,869	144,018,659	100%	100%		0.00%

(I) (b) STATEMENT SHOWING SHAREHOLDING OF PERSONS BELONGING TO THE CATEGORY "PROMOTER AND PROMOTER GROUP"

SR. NO.	NAME OF THE SHAREHOLDER	TOTAL SHARES HELD		SHARES PLEDGED OR OTHERWISE ENCUMBERED			Details of warrants		Details of convertible securities		Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital
		NUMBER	AS A % OF GRAND TOTAL (A)+(B)+(C)	NUMBER	AS A PERCENTAGE	AS A % OF GRAND TOTAL (A)+(B)+(C) OF SUB CLAUSE (I) (a)	Number of warrants held	As a % total number of warrants of the same class	Number of convertible securities held	% w.r.t total number of convertible securities of the same class	
(I)	(II)	(III)	(IV)	(V)	(VI)=(V)/(III)*10	(VII)	(VIII)	(IX)	(X)	(XI)	(XII)
1	Passionate Investment Management Private Limited	52,957,650	36.49%	-	-	-	-	-	-	-	-
2	Mr. Raamdeo Agrawal	23,428,100	16.14%	1,000,000	4.27%	0.69%	-	-	-	-	-
3	Mr. Motilal Oswal	23,710,476	16.34%	7,500,000	31.63%	5.17%	-	-	-	-	-
4	Raamdeo Agrawal HUF	650,000	0.45%	-	-	-	-	-	-	-	-
5	Mrs. Suneeta Raamdeo Agrawal	295,400	0.20%	-	-	-	-	-	-	-	-
6	Mrs. Vinla Motilal Oswal	125,240	0.09%	-	-	-	-	-	-	-	-
7	Dr. Karoon Ramgopal Agrawal	100,000	0.07%	-	-	-	-	-	-	-	-
8	Mr. Sukhdeo Ramgopal Agrawal	87,057	0.06%	-	-	-	-	-	-	-	-
9	Mr. Govinddeo R. Agrawal	80,000	0.06%	-	-	-	-	-	-	-	-
10	Mr. Satish R. Agrawal	80,350	0.06%	-	-	-	-	-	-	-	-
11	Mr. Vinay R. Agrawal	100,000	0.07%	-	-	-	-	-	-	-	-
12	Mr. Rajendra G. Oswal	75,000	0.05%	-	-	-	-	-	-	-	-
13	Mrs. Suman Agrawal	50,000	0.03%	-	-	-	-	-	-	-	-
14	Mrs. Anita Anandmurthy Agrawal	30,000	0.02%	-	-	-	-	-	-	-	-
15	Mr. Rajesh Agarwal	16,094	0.01%	-	-	-	-	-	-	-	-
16	Mrs. Vimladevi Salecha	37,500	0.03%	-	-	-	-	-	-	-	-
17	Mrs. Lalitadevi	5,000	0.00%	-	-	-	-	-	-	-	-
18	Mr. Suresh Champalal Jain	5,000	0.00%	-	-	-	-	-	-	-	-
19	Mr. Ashokkumar Champalal Tated	5,000	0.00%	-	-	-	-	-	-	-	-
20	Mr. Motilal Gopilal Oswal and Mr. Raamdeo Agrawal (Holding on behalf of VISU Associates - A Partnership Firm)	1,000	0.00%	-	-	-	-	-	-	-	-
21	OSAG Enterprises LLP	1,000	0.00%	-	-	-	-	-	-	-	-
22	Motilal Oswal HUF	120	0.00%	-	-	-	-	-	-	-	-
	TOTAL	101,839,987	70.18%	8,500,000	8.35%	5.86%	-	-	-	-	-

(I) (C) (i) (Statement showing Shareholding of persons belonging to the category "Public" and holding more than 1% of the total number of shares)

Sr No.	Name of the shareholder	Number of shares	Shares as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above}	Details of warrants		Details of convertible securities		Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital
				Number of warrants held	As a % total number of warrants of the same class	Number of convertible securities held	% w.r.t total number of convertible securities of the same class	
1	HDFC Trustee Company Limited - HDFC Tax Saverfund	11,368,380	7.83%	-	-	-	-	-
2	New Vernon Private Equity Limited	8,630,296	5.95%	-	-	-	-	-
3	Mr. Navin Agarwal	7,804,010	5.38%	-	-	-	-	-
4	TATA Offshore India Opportunities Scheme	3,159,038	2.18%	-	-	-	-	-
	TOTAL	30,961,724	21.33%	-	-	-	-	-

(I) (C) (ii) (Statement showing Shareholding of persons belonging to the category "Public" and holding more than 5% of the total number of shares)

Sr No.	Name of the shareholder	Number of shares	Shares as a percentage of total number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above}	Details of warrants		Details of convertible securities		Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital
				Number of warrants held	As a % total number of warrants of the same class	Number of convertible securities held	% w.r.t total number of convertible securities of the same class	
1	HDFC Trustee Company Limited - HDFC Tax Saverfund	11,368,380	7.83%	-	-	-	-	-
2	New Vernon Private Equity Limited	8,630,296	5.95%	-	-	-	-	-
3	Mr. Navin Agarwal	7,804,010	5.38%	-	-	-	-	-
	TOTAL	27,802,686	19.16%	-	-	-	-	-

(I)(d) Statement showing details of locked-in shares

Sr No.	Name of the shareholder	Category of shareholders(Promoters/Public)	Number of locked-in shares	Locked-in shares as a percentage of total number of shares [i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above]
1	Mr. Ashutosh Maheshwari	Public	233,419	0.16%
2	Mr. Dattatray Digambar Pandit	Public	8,403	0.01%
3	Mr. Mufaddal Cementwala	Public	37,354	0.03%
4	Ms. Nisha Shah	Public	8,403	0.01%
5	Mr. Puneet Singh Kochar	Public	11,204	0.01%
6	Mr. Rajaram Anand	Public	34,082	0.02%
7	Mr. Ranga Prasad Immaneni	Public	11,204	0.01%
8	Mr. Shefali Mehndroo	Public	116,688	0.08%
9	Mr. Subodh Gupta	Public	93,362	0.06%
10	Mr. Sudhir Kumar Dash	Public	112,039	0.08%
11	Mr. Suraj Warriar	Public	34,082	0.02%
TOTAL			700,240	0.48%

(II)(a) Statement showing details of Depository Receipts (DRs)

Sr No.	Type of outstanding DR (ADRs, GDRs, SDRS, etc.)	Number of outstanding DRs	Shares underlying outstanding DRs as a percentage of total number of shares [i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above]
1	Global Depository Receipts (GDRs)	N.A.	N.A.
TOTAL		N.A.	N.A.

(II)(b) Statement showing Holding of Depository Receipts (DRs), where underlying shares are in excess of 1% of the total number of shares

Sr No.	Name of the DR Holder	Type of outstanding DR (ADRs, GDRs, SDRs, etc.)	Shares underlying outstanding DRs as a percentage of total number of shares [i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above]
1		N.A.	N.A.
TOTAL		N.A.	N.A.

I (a) Outstanding Convertible securities/warrants issued to the Promoters/Public

Name of the Company : Motilal Oswal Financial Services Limited

Scrip Code : BSE: 532892 NSE: MOTILALOFS

Quarter ended : 31.03.2012

Partly Paid-up shares	No. of Partly Paid-up shares	As a % of total no. of partly paid-up shares	As a % of total no. of shares of the Company
Held by promoter / promoter group			
Held by public	NIL	NIL	NIL
Total	NIL	NIL	NIL
Outstanding convertible securities	No. of outstanding securities	As a % of total no. of outstanding convertible securities	As a % of total no. of shares of the Company, assuming full conversion of the convertible securities
Held by promoter / promoter group			
Held by public	NIL	NIL	NIL
Total	NIL	NIL	NIL
Warrants	No. of warrants	As a % of total no. of warrants	As a % of total no. of shares of the Company, assuming full conversion of warrants
Held by promoter / promoter group			
Held by public	NIL	NIL	NIL
Total	NIL	NIL	NIL
Total paid-up capital of the company, assuming full conversion of warrants and convertible securities		145,122,869	