

As per SEBI circular: SEBI/IMD/CIR No. 4/ 168230/09, following are the details of the comparative commission earned by Motilal Oswal Securities Ltd from various fund-houses, whose products are being distributed:

### T15 CITIES

Type	Min Upfront	Max Upfront	Min 1stTrail	Max 1st Trail	Min 2nd Trail	Max 2nd Trail
Balance	0.00	1.00	0.25	1.75	0.25	1.75
ELSS	0.00	3.00	0.00	1.75	0.00	1.75
Equity Arbitrage fund	0.00	0.00	0.40	0.75	0.30	0.65
Equity Fund	0.00	1.00	0.25	1.80	0.25	1.75
Floating Rate fund	0.00	0.00	0.05	0.90	0.05	0.50
FOF	0.00	0.00	0.60	1.10	0.60	1.10
Gilt fund	0.00	0.00	0.10	1.00	0.10	1.00
Global	0.00	0.00	0.20	1.25	0.20	1.25
Gold	0.00	0.00	0.15	1.10	0.10	1.10
Income Fund	0.00	1.00	0.05	1.75	0.05	1.75
Index Fund	0.00	0.00	0.05	0.85	0.05	0.85
Liquid Fund	0.00	0.00	0.02	0.75	0.02	0.50
MIP Fund	0.00	1.00	0.40	1.55	0.40	1.55
Short Term Fund	0.00	0.50	0.03	1.25	0.03	1.25
Ultra Short Term Fund	0.00	0.00	0.05	0.70	0.05	0.70

### B15 CITIES

Type	Min Upfront	Max Upfront	Min 1stTrail	Max 1st Trail	Min 2nd Trail	Max 2nd Trail
Balance	0.00	1.00	0.25	1.75	0.25	1.75
ELSS	0.00	5.00	0.00	1.60	0.00	1.60
Equity Arbitrage fund	0.00	0.00	0.40	0.75	0.30	0.65
Equity Fund	0.00	3.00	0.25	1.80	0.25	1.75
Floating Rate fund	0.00	0.00	0.05	0.90	0.05	0.50
FOF	0.00	1.50	0.60	1.10	0.60	1.10
Gilt fund	0.00	1.00	0.10	1.00	0.10	1.00
Global	0.00	1.75	0.20	1.25	0.20	1.25
Gold	0.00	0.25	0.15	1.10	0.10	1.10
Income Fund	0.00	1.75	0.05	1.75	0.05	1.75
Index Fund	0.00	0.50	0.05	0.85	0.05	0.85
Liquid Fund	0.00	0.00	0.02	0.75	0.02	0.50
MIP Fund	0.00	1.50	0.40	1.55	0.40	1.55
Short Term Fund	0.00	0.50	0.03	1.25	0.03	1.25
Ultra Short Term Fund	0.00	0.00	0.05	0.70	0.05	0.70

Motilal Oswal Securities Ltd could also get reimbursements towards promotion and marketing related activities conducted by Motilal Oswal Securities Ltd on behalf of AMCs. These reimbursements are event based and the same may or may not be received from AMCs in a particular period. Further, since such activities may be carried out at AMC level, reimbursement

amount received cannot be attributed to any specific scheme being offered by such AMC. This is on a best effort basis and rates are updated as and when actual rates are received from AMCs.

The above Schedule of Commissions is as of 1st Jan 2017 to 31<sup>st</sup> March 2017. It is subject to change, without any prior consent and at a sole discretion and agreement between Motilal Oswal Securities Ltd and the respective Mutual Fund.