

As per SEBI circular: SEBI/IMD/CIR No. 4/ 168230/09, following are the details of the comparative commission earned by Motilal Oswal Financial Services Ltd from various fund-houses, whose products are being distributed:

T30 CITIES

| Type | Min 1st Year Trail | Max 1st Year Trail | Average | Min 2nd year Trail onward | Max 2nd year Trail onward | Average |
|-----------------------|--------------------|--------------------|---------|---------------------------|---------------------------|---------|
| Balance | 0.7000 | 2.0000 | 1.3500 | 0.7000 | 2.0000 | 1.3500 |
| ELSS | 1.1000 | 1.5000 | 1.3000 | 1.1000 | 1.5000 | 1.3000 |
| Equity Arbitrage fund | 0.0500 | 0.7000 | 0.3750 | 0.0500 | 0.7000 | 0.3750 |
| Equity Fund | 0.2400 | 2.0000 | 1.1200 | 0.2400 | 2.0000 | 1.1200 |
| Floating Rate fund | 0.1000 | 0.7500 | 0.4250 | 0.1000 | 0.5000 | 0.3000 |
| FOF | 0.0500 | 1.1000 | 0.5750 | 0.0500 | 1.1000 | 0.5750 |
| Gilt fund | 0.1000 | 1.0000 | 0.5500 | 0.1000 | 1.0000 | 0.5500 |
| Global | 0.2000 | 1.0000 | 0.6000 | 0.2000 | 1.0000 | 0.6000 |
| Gold | 0.0500 | 0.6500 | 0.3500 | 0.0500 | 0.6500 | 0.3500 |
| Income Fund | 0.2000 | 1.1000 | 0.6500 | 0.2000 | 1.1000 | 0.6500 |
| Index Fund | 0.0500 | 0.7500 | 0.4000 | 0.0500 | 0.7500 | 0.4000 |
| Liquid Fund | 0.0200 | 0.3500 | 0.1850 | 0.0200 | 0.3500 | 0.1850 |
| Short Term Fund | 0.1000 | 1.0000 | 0.5500 | 0.1000 | 1.0000 | 0.5500 |
| Ultra Short Term Fund | 0.1000 | 0.8500 | 0.4750 | 0.1000 | 0.8500 | 0.4750 |

B30 CITIES

| Type | Min 1st Year Trail | Max 1st Year Trail | Average | Min 2nd year Trail onward | Max 2nd year Trail onward | Average |
|-----------------------|--------------------|--------------------|---------|---------------------------|---------------------------|---------|
| Balance | 0.7000 | 4.0000 | 2.3500 | 0.7000 | 2.0000 | 1.3500 |
| ELSS | 1.1000 | 3.1000 | 2.1000 | 1.1000 | 1.5000 | 1.3000 |
| Equity Arbitrage fund | 0.0500 | 1.3000 | 0.6750 | 0.0500 | 0.7000 | 0.3750 |
| Equity Fund | 0.2400 | 3.2500 | 1.7450 | 0.2400 | 2.0000 | 1.1200 |
| Floating Rate fund | 0.1000 | 0.7500 | 0.4250 | 0.1000 | 0.5000 | 0.3000 |
| FOF | 0.0500 | 2.6000 | 1.3250 | 0.0500 | 1.1000 | 0.5750 |
| Gilt fund | 0.1000 | 2.7500 | 1.4250 | 0.1000 | 1.0000 | 0.5500 |
| Global | 0.2000 | 2.1000 | 1.1500 | 0.2000 | 1.0000 | 0.6000 |
| Gold | 0.0500 | 2.1500 | 1.1000 | 0.0500 | 0.6500 | 0.3500 |
| Income Fund | 0.2000 | 2.6000 | 1.4000 | 0.2000 | 1.1000 | 0.6500 |
| Index Fund | 0.0500 | 0.7500 | 0.4000 | 0.0500 | 0.7500 | 0.4000 |
| Liquid Fund | 0.0200 | 0.3500 | 0.1850 | 0.0200 | 0.3500 | 0.1850 |
| Short Term Fund | 0.1000 | 1.0000 | 0.5500 | 0.1000 | 1.0000 | 0.5500 |
| Ultra Short Term Fund | 0.1000 | 0.8500 | 0.4750 | 0.1000 | 0.8500 | 0.4750 |

Motilal Oswal Financial Services Ltd could also get reimbursements towards promotion and marketing related activities conducted by Motilal Oswal Financial Services Ltd on behalf of AMCs. These reimbursements are event based and the same may or may not be received from AMCs in a particular period. Further, since such activities may be carried out at AMC level, reimbursement amount received cannot be attributed to any specific scheme being offered by such AMC. This is on a best effort basis and rates are updated as and when actual rates are received from AMCs.

The above Schedule of Commissions is as of 1st April, 2020 to 30th June, 2020. It is subject to change, without any prior consent and at a sole discretion and agreement between Motilal Oswal Financial Services Ltd and the respective Mutual Fund.