

As per SEBI circular: SEBI/IMD/CIR No. 4/ 168230/09, following are the details of the comparative commission earned by Motilal Oswal Financial Services Ltd from various fund-houses, whose products are being distributed:

#### T30 CITIES

Type	Min 1st Year Trail	Max 1st Year Trail	Min 2nd year Trail onward	Max 2nd year Trail onward
Balance	0.8000	1.7500	0.8000	1.7500
ELSS	1.1000	1.3500	1.1000	1.3500
Equity Arbitrage fund	0.0500	0.8000	0.0500	0.8000
Equity Fund	0.2400	1.7500	0.2400	1.7500
Floating Rate fund	0.1000	0.7500	0.1000	0.5000
FOF	0.2300	1.0000	0.2300	1.0000
Gilt fund	0.1000	1.0000	0.1000	1.0000
Global	0.2000	1.0000	0.2000	1.0000
Gold	0.0500	0.6500	0.0500	0.6500
Income Fund	0.5000	1.1000	0.5000	1.1000
Index Fund	0.0200	0.7500	0.0200	0.7500
Liquid Fund	0.0200	0.3500	0.0200	0.3500
Short Term Fund	0.1500	0.9000	0.1500	0.9000
Ultra Short Term Fund	0.1000	0.9000	0.1000	0.7500

#### B30 CITIES

Type	Min 1st Year Trail	Max 1st Year Trail	Min 2nd year Trail onward	Max 2nd year Trail onward
Balance	0.8000	3.2500	0.8000	1.7500
ELSS	1.1000	3.1000	1.1000	1.3500
Equity Arbitrage fund	0.0500	1.3000	0.0500	0.8000
Equity Fund	0.2400	3.3500	0.2400	1.7500
Floating Rate fund	0.1000	0.7500	0.1000	0.5000
FOF	0.2300	2.5000	0.2300	1.0000
Gilt fund	0.1000	2.7500	0.1000	1.0000
Global	0.2000	2.6500	0.2000	1.0000
Gold	0.0500	2.1500	0.0500	0.6500
Income Fund	0.5000	2.5000	0.5000	1.1000
Index Fund	0.0200	0.7500	0.0200	0.7500
Liquid Fund	0.0200	0.3500	0.0200	0.3500
Short Term Fund	0.1500	0.9500	0.1500	0.9000
Ultra Short Term Fund	0.1000	0.9000	0.1000	0.7500

Motilal Oswal Financial Services Ltd could also get reimbursements towards promotion and marketing related activities conducted by Motilal Oswal Financial Services Ltd on behalf of AMCs. These reimbursements are event based and the same may or may not be received from AMCs in a particular period. Further, since such activities may be carried out at AMC level, reimbursement amount received cannot be attributed to any specific scheme being offered by such AMC. This is on a best effort basis and rates are updated as and when actual rates are received from AMCs.

The above Schedule of Commissions is as of 1<sup>st</sup> January, 2020 to 31<sup>st</sup> March, 2020. It is subject to change, without any prior consent and at a sole discretion and agreement between Motilal Oswal Financial Services Ltd and the respective Mutual Fund.