As per SEBI circular: SEBI/IMD/CIR No. 4/ 168230/09, following are the details of the comparative commission earned by Motilal Oswal Financial Services Ltd from various fund-houses, whose products are being distributed:

## **T30 CITIES**

Туре	Min 1st Year Trail	Max 1st Year Trail	Average	Min 2nd Year Trail	Max 2nd Year Trail	Average
Hybrid Fund	0.3000	1.7500	1.0250	0.3000	1.7500	1.0250
ELSS	0.2500	1.7000	0.9750	0.2500	1.7000	0.9750
Equity Arbitrage fund	0.2500	0.8500	0.5500	0.2500	0.8500	0.5500
Equity Fund	0.2400	2.0000	1.1200	0.2400	2.0000	1.1200
Floating Rate fund	0.1500	0.6300	0.3900	0.1500	0.6300	0.3900
FOF	0.0300	1.2000	0.6150	0.0300	1.2000	0.6150
Gilt fund	0.1000	1.2500	0.6750	0.1000	1.2500	0.6750
Global	0.1500	1.5000	0.8250	0.1500	1.5000	0.8250
Gold	0.0500	0.6500	0.3500	0.0500	0.6500	0.3500
Income Fund	0.0300	1.3800	0.7050	0.0300	1.3800	0.7050
Index Fund	0.1000	0.8800	0.4900	0.1000	0.8800	0.4900
Liquid Fund	0.0200	0.2500	0.1350	0.0200	0.2500	0.1350
Short Term Fund	0.1000	1.0000	0.5500	0.1000	1.0000	0.5500
Ultra Short Term Fund	0.1000	0.8000	0.4500	0.1000	0.8000	0.4500

## **B30 CITIES**

Туре	Min 1st Year Trail	Max 1st Year Trail	Average	Min 2nd Year Trail	Max 2nd Year Trail	Average
Hybrid Fund	0.3000	3.7500	2.0250	0.3000	1.7500	1.0250
ELSS	0.2500	3.1500	1.7000	0.2500	1.7000	0.9750
Equity Arbitrage fund	0.2500	1.2000	0.7250	0.2500	0.8500	0.5500
Equity Fund	0.2400	3.7500	1.9950	0.2400	2.0000	1.1200
Floating Rate fund	0.1500	0.6300	0.3900	0.1500	0.6300	0.3900
FOF	0.0300	1.2000	0.6150	0.0300	1.2000	0.6150
Gilt fund	0.1000	2.2500	1.1750	0.1000	1.2500	0.6750
Global	0.1500	3.0000	1.5750	0.1500	1.5000	0.8250
Gold	0.0500	1.9000	0.9750	0.0500	0.6500	0.3500
Income Fund	0.0300	2.8800	1.4550	0.0300	1.3800	0.7050
Index Fund	0.1000	0.9000	0.5000	0.1000	0.8800	0.4900
Liquid Fund	0.0200	0.2500	0.1350	0.0200	0.2500	0.1350
Short Term Fund	0.1000	1.6000	0.8500	0.1000	1.0000	0.5500
Ultra Short Term Fund	0.1000	0.8000	0.4500	0.1000	0.8000	0.4500

Motilal Oswal Financial Services Ltd could also get reimbursements towards promotion and marketing related activities conducted by Motilal Oswal Financial Services Ltd on behalf of AMCs. These reimbursements are event based and the same may or may not be received from AMCs in a particular period. Further, since such activities may be carried out at AMC level, reimbursement amount received cannot be attributed to any specific scheme being offered by such AMC. This is on a best effort basis and rates are updated as and when actual rates are received from AMCs.

The above Schedule of Commissions is as of 1<sup>st</sup> January, 2023 to 31<sup>st</sup> March, 2023. It is subject to change, without any prior consent and at a sole discretion and agreement between Motilal Oswal Financial Services Ltd and the respective Mutual Fund.